



ON THE LEVEL
Newsletter 2015 SEP.

SOUTHERN

"Professionals Committed To Excellence"

OCTOBER MEETING



HARVEY
BUILDING PRODUCTS

Please join us! (more info pg. 3)



▶ Highlights

From our meeting at American Cabinet



(details pg. 4)

SNHHBRA

2015 Leadership

President & National Director, Alternate
Lynette Rogers

Homescapes of New England

Vice President

Judy Powell

J.L. Powell Construction, LLC

Treasurer

Travis Terry

Travis Terry & Co.

Directors

Sean Caron

Sentinel Insurance Group

Barry Chisholm

American Alarm
& Communications

Jan Jacome

Crossroads Contracting

John MacKinnon

MacKinnon Construction

Jason Mlocek

Santo Insurance and Financial Services

State Director

John MacKinnon

MacKinnon Construction

National Director

Lynette Rogers

Homescapes of New England

National Alternate Director

John MacKinnon

MacKinnon Construction



SNHHBRA is pleased to announce

The 2015 Builder and Associate Member of the Year award winners!

Congratulations!

Jan Jacome-Crossroads Contracting
Builder Member of the Year!

Nick D'Alleva-Embroidme
Associate Member of the Year!

Our award-winning members have supported and significantly contributed to Southern NH HBA this year.

Thanks to Nick and Jan for all they do for our local association!



OCTOBER MEETING

Join us at Harvey Building Products
for a great night of **NETWORKING!**



HARVEY
BUILDING PRODUCTS

Please stop by the Harvey Building Products showroom in Manchester to “Meet and Greet NH Senate President- Senator Chuck Morse, NETWORK with area building professionals, enjoy some great food, 50/50 raffle and FUN!

WHEN

Wednesday, October 7th from 6-8 pm

WHERE

Harvey Building Products
344 E. Industrial Park Drive
Manchester, NH

WHAT

NETWORKING

“meet and greet”-NH Senate President-Chuck Morse
Installation of Leadership for 2014-15

Great food, beer, wine, soft drinks
2 minute info-mercial, 50/50 raffle

WHO

Members-co-worker, staff members, anyone who may benefit from joining our Local association, all are welcome

COST

\$15.00 pp member
\$20.00 pp non-member

RSVP

Contact Lisa: info@snhhbra.com
603-475-2855

We hope to see you there!

Highlights from our September Meeting



Thanks to Jim Derderian and the staff of American Cabinet for hosting our September 2nd meeting. As always they went out of their way to welcome our members and make them feel at home. Their dinner offering was over the top, as always!

If you haven't been to their beautiful showroom, please stop in to say hello to Jim and the gang.

They are located in the Village Mall, 436 Broadway, Methuen, MA.

We appreciate all the support we receive from American Cabinet Corp. throughout the year!



September GET SMART speaker
Debbie Valente of Alchemy Lead
Management



Tom Hampton-East Coast Lumber
gets his 2 minute info-mercial AND wins the 50/50 raffle!



Congratulations to our newest **Spike Club** member!
Dennis Long-Best Value Messaging

*A **spike point** (or credit) is earned when a member recruits a new member. To qualify as a "**SPIKE CLUB MEMBER**" you must earn 6 credits (6 credits must be earned within two consecutive membership years). To become a "**LIFE SPIKE MEMBER**" you must earn 25 credits or more.*

Highlights from our
September Meeting



**Nick D'Alleva-Embroidme
 with Travis Terry-Travis Terry & Co. CPA**



**Long time members –Paul Reid-Seamless Drywall
 John and Cheryl MacKinnon
 MacKinnon Construction
 with Fred Oven-Northlite Glass and Mirror**



**DeeDee Hawhurst and Fred Pihl of Key Stone
 Carvings with Mark Cameron-American Cabinet
 Corp.**



**David Twiss-Enterprise Bank and Trust
 NAHB Assoc. VP Dianne Beaton-2 DiFore Marketing
 with Todd Mezzanotte-Wells Fargo**



**Kitchen Designer- Stacy Degulielmo
 American Cabinet Corp.**



**Jamie Santo-Santo Insurance
 with Rick Mitchell-L and M Construction
 Jim Derderian-American Cabinet Corp
 and Tom Hampton-East Coast Lumber**



**2 minute info-mercial winner Fred Pihl
 of Key Stone Carvings
 announcing their new product line**



WHAT THE NAHB IS DOING FOR YOU

Important Update on Flawed EPA Rule

DATE: August 28, 2015

TO: NAHB Members
NAHB Executive Officers

FROM: Tom Woods
2015 NAHB Chairman

RE: Early Legal Challenges Show Cracks in EPA Rule

We promised to keep you up-to-date on important developments regarding the Environmental Protection Agency’s new rule defining “waters of the U.S.” as regulated under the Clean Water Act. Since it was initially proposed more than a year ago, NAHB has warned that the new rule was a disaster in the making for property owners. We predicted that the rule, which greatly expands the amount of land subject to federal regulation under the Clean Water Act, would result in significant confusion and uncertainty for property owners. The rule went into effect today, and

this week we have seen ample evidence that our prediction was accurate.

Numerous parties have challenged the legality of the rule, and already decisions coming out of the courts are mixed. Inevitably, this will cause uncertainty and considerable confusion for property owners nationwide.

We applaud the District Court of North Dakota which recognized the damage that the rule may cause and issued an injunction to prevent the EPA from implementing the rule until the court can conduct a proper review of the record.

The court found that the EPA misinterpreted the Clean Water Act, and the rule likely does not comply with the Supreme Court precedent. Additionally, it found that the EPA has not given the public a fair chance to comment on the rule, and that the final rule would be considered a vast

departure from the proposed rule initially seen by the public.

Although the North Dakota decision is a solid win, District Courts in West Virginia and Georgia declined to consider cases filed there because they believed they did not have jurisdiction.

Presently, the EPA believes the injunction applies only to the 13 states that were parties to the suit: Alaska, Arizona, Arkansas, Colorado, Idaho, Missouri, Montana, Nebraska, New Mexico, Nevada, North Dakota, South Dakota and Wyoming.

Absent further action by the North Dakota court – or other courts in which similar litigation is pending – we can reasonably anticipate that the EPA will push forward with enforcement of this rule in every other state.

We will continue to update you on this important issue as needed.



1201 15th Street, NW | Washington, DC 20005-2800 USA

MEMBER SPOTLIGHT



Diane Derderian and daughter Stacy Degulielmo of American Cabinet

American Cabinet

From a modest beginning, American Cabinet has become one of the largest and most recognized cabinet dealers in the area. Since 1971, builders and homeowners have depended on American Cabinet for superior products, unmatched service, attention to detail, and competitive pricing.

Their designer showroom features the latest in kitchen and bath cabinetry and accessories, and their service-oriented design team prides itself in assisting their customers with all their kitchen and bath decisions, guaranteeing a spectacular end result, a kitchen of distinction sure to please for years to come.

American Cabinets is a great local family business, providing all of their customers with individual attention in a warm comfortable setting. Stop in to see Jim and his staff next time you're in the area.

Their beautiful showroom is located in the Village Mall, 436 Broadway, Methuen, MA 01844.



Congratulations to our own Jamie Santo!

The Greater Salem Chamber of Commerce recently presented Jamie Santo of Santo Insurance & Financial Services with the **William A. Brown Distinguished Businessperson Award** for the significant impact he has made on the Greater Salem community.

Way to go, Jamie!



**SANTO INSURANCE
& FINANCIAL SERVICES, INC.**



HARVEY
BUILDING PRODUCTS

Calendar Of Events 2015

The key to success in our association is attending meetings and connecting with other building professionals.

October 7th **NETWORKING**-Delicious fare, beer, wine, installation of officers, 50/50 raffle
Featured speaker-Chris Sununu –State of NH Executive Councilor (6-8 pm)

Cost: \$15.00 pp member/\$20.00 pp non-member

Harvey Building Products
344 E. Industrial Park Drive
Manchester, NH



November 4th **NETWORKING**-Health Care forum, heavy appetizers, beer, wine, 50/50 raffle
GET SMART SPEAKER- Sean Caron of Sentinel Insurance Group

The Yard Restaurant-Atrium room (rear)
1211 South Mammoth Road
Manchester, NH

December 9th **Annual Silent Auction-Holiday Social-Toy Drive- 6-9 pm**

Birchwood Vineyard Event Center (formerly Promises to Keep)
199 Rockingham Road
Derry, NH
Great Holiday fare, cash bar, silent and live auction items

2016

January 13th **JOINT Networking meeting with Greater Manchester Nashua HBA from 6-8pm**
Enjoy expanded networking opportunities, the museum's interactive exhibits,
delicious hot and cold appetizers from award winning Chef Keri Laman
of Tidewater Catering, raffles and more

Aviation Museum of NH
27 Navigator Road
Londonderry, NH

February 3rd **Celebrate Chinese New Year with us! Always a crowd favorite!**
NETWORKING-delicious all you can eat Chinese Buffet, cash bar, 50/50 raffle

Chief Wok Restaurant
224 N. Broadway
Salem, NH

LOOKING AHEAD

March 2nd **POWER BREAKFAST**- Learn all about Google and HOUZZ in an in-depth 8:30-
10:30 am 1 hour seminar feat. **GET SMART SPEAKER**-Joanne Randall of Sprout
for Business-**NETWORKING**-raffle-a **MUST** for you and your marketing staff!

April 6th **17h Annual Pinkerton Night- more details to be announced**

May 4th *Available to showcase your business-ask Lisa for details!*

June 13th **Annual Golf Tournament & Southern Summer Sizzler at The Windham Country Club**

STACK YOUR OFFERS FOR AN EVEN BETTER DEAL

Benefit from our private offer for NAHB members.
For private-offer details, visit nahb.org/gm.



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Rates start as low as
\$15.00 per month!

Contact Lisa for more information
info@snhhbra.com

Our monthly publication is seen by hundreds of business professionals statewide!



Our rates are affordable and every ad helps support our local association!

Like Your Local!



Like us on
Facebook
[click here!](#)



SEP. Southern New Hampshire Home Builders & Remodelers Association

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