



**MEMBERSHIP PROFILE INFORMATION**

(must be completed before application can be processed)

The Membership Profile is designed for use by the National Association of Home Builders (NAHB) and its affiliated state association and local association to provide services which respond to the changing needs of our membership. If you don't know the exact answer for a section, please give best estimate.

**NOTE:** Affiliate members use codes that pertain to your employer.

**MEMBERSHIP CLASSIFICATION** (check only one)

- Builder, Remodeler, General Contractor
- Associate Member (suppliers, vendors, subcontractors)
- Affiliate Members (employee of member company represented by a Builder or Associate member of the same local association)

**OCCUPATION CODE 1**

**Builders & Remodelers ONLY**

(Select only from occupation codes A-K)

- (A) Single Family Spec/Tract Building
- (B1) Single Family General Contracting
- (B2) Single Family Custom Building
- (C) Multifamily Building (Condo/Coop Units)
- (D) Multifamily Building/Ownership (Rental Units)
- (E) Multifamily General Contracting
- (F) Remodeling - Residential
- (G) Remodeling - Commercial
- (H) Commercial Building (Own Account)
- (I) Commercial General Contracting
- (J) Land Development
- (K) Manufacturing of Modular/Panelized Log Homes

**NUMBER OF EMPLOYEES** FT \_\_\_\_\_ PT \_\_\_\_\_

Do you offer health insurance? \_\_\_\_\_

If yes, how many employees are covered under your current plan? \_\_\_\_\_

**SOCIAL NETWORKING**

- Facebook
- LinkedIn
- Twitter

**HOW DID YOU HEAR ABOUT US?**

\_\_\_\_\_  
\_\_\_\_\_

**SECONDARY ACTIVITY (1), TERTIARY ACTIVITY (2)**

The **tertiary** industry is the segment of the economy that provides services to its consumers; this includes a wide

range of businesses such as financial institutions, schools and restaurants. It is also known as the **tertiary sector** or service industry/**sector**.

- (W4) Landscaping \_\_\_\_\_
- (W5) Plumbing/Heating/Air Conditioning \_\_\_\_\_
- (W6) Roofing/Siding/Sheet Metal Work \_\_\_\_\_
- (W7) Painting and Paper Hanging \_\_\_\_\_
- (W8) Floor Laying and Other Floor Work \_\_\_\_\_
- (W9) Concrete Work \_\_\_\_\_
- (WA)Excavation Work \_\_\_\_\_
- (WC) Land Surveyor \_\_\_\_\_
- (WD) Security Systems \_\_\_\_\_
- (X1) Appliances \_\_\_\_\_
- (X2) Building Materials/Lumber \_\_\_\_\_
- (X3) Floor Coverings \_\_\_\_\_
- (X4) Paint/Wall Coverings \_\_\_\_\_
- (Y) Utilities \_\_\_\_\_
- (Y2) Industry Consultant \_\_\_\_\_
- (Y3) Trade Association/Non-Profit \_\_\_\_\_
- (WE) Insulation Work \_\_\_\_\_
- (WF) Drywall Installation \_\_\_\_\_
- (Q2) Home Technology \_\_\_\_\_

**DOLLAR VOLUME**

- Less than \$500,000
- \$500,000 - \$1 Million
- \$1 Million - \$5 Million
- \$5 Million - \$10 Million
- \$10 Million - \$15 Million
- More than \$15 Million
- No Construction Activity

**NUMBER OF UNITS**

- Zero Units Started
- 1-10 Unites Started
- 11-25 Units Started
- 26 – 100 Units Started
- 101-500 Units Started
- Over 500 Units Started

*Dues payments to NHHBA are NOT deductible as charitable contributions for federal tax purposes. However, dues payment may be deductible as an "ordinary and necessary" business expense, subject to an exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the NHHBA, 28% of the total dues, is not deductible for income tax purposes.*

**MONEY BACK GUARANTEE**  
*If, within the first year of your membership you are not completely satisfied, NHHBA will refund the amount of your STATE DUES ONLY. To qualify for this refund, you much have participated in at least one NHHBA Committee, attended at least two NHHBA events and have been present at a minimum of three local association meetings (bringing a prospective member to at least one) within one year.*