



ON THE LEVEL

NEWSLETTER | OCTOBER 2019

"Professionals Committed To Excellence"

Happy Thanksgiving!

ANNUAL
SILENT AUCTION
HOLIDAY SOCIAL & TOY DRIVE

details begin on pg. 3!

Thank You Renewing Members!

Destefano Mangel Architects
Rachel Smith
603-431-7049

Proulx Oil and Propane
Steve Castle
603-659-7011

Feuer Lumber Co., Inc.
John Feuer
603-362-5304

Ridgeview Construction
Shane Carter
603-303-7206

Home Innovations Corp
Russ Collins
603-679-3304

Santo Insurance
Jamie Santo
603-475-4295

Katz Development Corp
Eric Katz
603-427-5100

Selectwood Company
Jennifer McElreavy
603-922-5655



SNHHBRA

Leadership 2019-2020

Executive Directors

Lynette Rogers
President

Tom Loosigian
Vice President

Travis Terry-Travis Terry & Co. CPA
Treasurer

Local Directors

James Degnan
Andersen Windows and Doors

John MacKinnon
MacKinnon Construction

Jason Mlocek
Santo Insurance

Paul Muckerheide
Granite State Hydroshield LLC

Chris Webb
Invictus Spray Foam

National Director
Lynette Rogers

National Alt. Director
John MacKinnon

State Director
John MacKinnon



Like us on
Facebook

[click here!](#)



Annual Silent Auction Holiday Social and Toy Drive



When:

Wednesday, December 4, 2019 from 6:00 PM to 9:00 PM EST

[Add to Calendar](#)

Where:

Brookstone Event Center
14 NH Route- 111
Derry, NH 03038



[Driving Directions](#)

Contact:

So. NH Home Builders
Southern NH Home Builders & Remodelers Assoc.
6034752855
info@snhhbra.com

It's the most WONDERFUL time of the year!

Join us for HOLIDAY MERRIMENT!!

Your invited!!

It's a "SOUTHERN" tradition and our biggest event of the year! This is the event everyone looks forward to each holiday season! Bring your staff, friends and co-workers, enjoy delicious holiday fare, NETWORK with building professionals and shop for everyone on your holiday shopping list! Reserved tables of 8 are discounted till 11/18/10, reserve today!

RESERVATIONS ARE REQUIRED, please register below.

Please consider donating an item, it can be a product or service that your company can provide, a gift card, gift basket, handmade item, tool, spa treatment, be creative !!

[Click here](#) to download donation form.

Contact Lisa at info@snhhbra.com

[Register Now!](#)



**James Hardie®
Building Products**

jameshardie.com



**THE
GRANITE
GROUP**
SOLID AS OUR NAME

JOIN US!



Annual Silent Auction Holiday Social and Toy Drive

Wednesday, December 4th

from 6-9pm

At the

Brookstone Event Center- Terrace Room

14 Rte. 111-Derry, NH



It's the most wonderful time of the year!



Platinum Sponsor - \$1200. SOLD-“Exclusive” James Hardie

- Your large company banner prominently displayed proudly
- Company name/Logo/Photo recognition included in the slide show
- 6 mos. FREE 1/4 page ad in monthly newsletter (camera ready)
- 3 month FREE-2 slide space in our website home page banner rotation
- An opportunity to give your 5 minute commercial
- 4 tickets to the event

Our Valued Sponsors



JamesHardie



Gold Sponsor - \$750. _____

- 6 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor of the event
- 2 tickets to the event

FERGUSON
Bath, Kitchen & Lighting Gallery

Silver Sponsor- \$500. _____

- 3 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.
- 1 ticket to the event

MESSINA'S
FLOORING & CARPET



Bronze Sponsor- \$200. _____

- 1 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.

Timberline
ENTERPRISES LLC.

Tickets # _____ @ \$37.00 member/staff \$ # _____ \$45.00 pp non-member

****EARLY BIRD DISCOUNT (before 11/18)- Buy at table of 8 for just \$245.00 -one comes free!!**

east coast lumber
BUILDING SUPPLY COMPANY
www.eastcoastlumber.net
Helping to Build Communities Since 1976

Company: _____ Contact : _____ Email: _____

Please call or email your pledge to Lisa 603-475-2855 or info@snhhbra.com.



Congratulations to our 2019 SNHHBRA Builder Member of the Year!

John MacKinnon-MacKinnon Construction

John has been a member of our association for nearly 40 years, he has served as president of our local, he's been active on our board of directors for years, he has represented our local as our "State Director" and he has served as the Home Show chair for NHHBA.

We think John is deserving of this recognition and award for his exemplary service to our association. Thank you John!!



Giving Thanks!

Many SNHHBRA members participated in the Annual Food Drive by bringing non-perishable food items to our November meeting.

Thanks for sharing with your community members who are in need!



Lisa Bowman Executive Officer
dropped the car load of donations
to the Sonshine Food Pantry in Derry, NH

Our November Meeting at the Backyard Brewery

We had a hearty turnout for our November NETWORKING event on Tuesday, November 5th. Members and friends enjoyed heavy appetizers and some local brews while catching up with area building professionals.

Sharon Wayman-NHHBA Executive Director was on hand to update us on things going on around the state.

Many generous members and friends brought food donations for the Annual Food Drive; we appreciate their thoughtfulness and generosity.

Our SNHHBRA members are the BEST!



Geoff Sloane-Belletetes, Inc.
with Sharon Wayman-NHHBA Executive Director
Gayle Balcom & Tedd LeBlanc-Crown Point Cabinetry



Geoff Sloane with Patrick Curtis and Eddie Olson
Belletetes, Inc.



Laureen & Tom Terry-Bank of New England with Travis
Terry-Travis Terry & Co. CPA



Dan Bacon with Kevin Salemi & Josh Manning
Lewis Builders Development



Phil, Austin and Andrea Messina - Messina's Flooring with
John MacKinnon-MacKinnon Construction

MEMBER SPOTLIGHT



Kelley Beavers
Bank of New England

Founded in 1995, Bank of New England now has 9 branches throughout Southern New Hampshire and Northern Massachusetts. There was a time when “banking” meant teaming up with a community partner and a professional banker worked with you to help realize your financial objectives. This is the standard philosophy and practice of Bank of New England’s Commercial Lending and Business Development Team which will result in successful business ventures.

Their Team makes it possible for Bank of New England to provide the most reasonable financial solution for your business. They are committed to providing exceptional service and making your business goals a top priority.



BANK OF NEW ENGLAND

Kelley Beavers started her Bank of New England career in 2007 as a Teller, acquired various promotions throughout her time in Retail, most recently Branch Manager in their Bedford NH Office. Kelley joined the Business Development Team in 2017 bringing her then 10 years’ experience, knowledge, and integrity to her new role. Kelley understands every business relationship is unique and listens to individual needs and adapts our services to fit them. Let Kelley keep your banking simple so you can focus on your business!

Kelley grew up in Pelham NH and in 2012, purchased a house with her boyfriend back in her home town. This is where she resides today with their 6-year-old “baby” dog Austin. When Kelley is not working, she enjoys spending time with family and friends. Anytime she can spend outdoors enjoying the weather is her favorite, especially summer beach days!

Kelley and the entire Bank of New England Team remains committed to providing the business community with a stand of service second to none. They look forward to meeting the deposit and commercial real estate needs of the market with responsiveness and creativity.

Contact: Kelley Beavers at:
kbeavers@bankofnewengland.com

“DO BUSINESS WITH A MEMBER”



IMPORTANT ANNOUNCEMENT for our Members



We're happy to announce that for the convenience of our members we are soon changing how we collect membership dues.

On **Thursday, November 14th** our new member and current member's renewal process will be managed by a third party called **Dues Hub** powered by **Billhighway**. You will receive email communications from BillHighway. Please **DO NOT DELETE** the notices, instead add their address to your contact list so these important emails do not end up in your spam folder.

There are many advantages to this change. We can offer installment options and the ability to pay via the method of your choice (credit card, ACH, or check). It also offers the ability to automatically renew your dues on your

anniversary date, and has an online new member application, making it easier to sign up new member's right on the spot.

When you receive your email from billhighway.com, you will have a link that takes you to a log-in area to activate your account. You will only have to do this once. After that, you simply log in and pay online. Or, if technology just isn't your thing, you can still mail a check and the state office will take care of the processing for you.

All of the links will be listed on our website **www.nhhba.com**.

If you have any questions, concerns or comments please contact **Sharon or Peggy at the state office (603) 228-0351**.

BE READY FOR WHAT'S NEXT.

Apply for a **small business line of credit of up to \$250,000*** you can use for your next planned (and unplanned) moves – from investing in equipment and upgrading inventory to covering payroll and hiring staff. Apply online, withdraw what you need and only pay for what you use.



www.kabbage.com/nahb

1. Customers who apply for a Kabbage line of credit using www.kabbage.com/nahb and are approved will receive a \$200 Visa® e-gift card via email 3-4 weeks after getting approved. The Visa e-gift card can be used online wherever Visa debit is accepted. Kabbage reserves the right to cancel the promotion at any time. This offer is single-use and non-transferable. Valid in the US only.

*See kabbage.com for important disclosures



2019-2020 Calendar Of Events

The key to success in our organization is attending meetings and connecting with other business professionals.

2019

December 4th

Annual Silent Auction-Holiday Social-Toy Drive
Brookside Event Center- "The Terrace Room" in Derry, NH 6:00-9:00 pm

2020

January 8th

Joint meeting with Greater Manchester Nashua group
New Chief Wok Restaurant-224 N Broadway Salem, NH 5:30-7:30 pm
Celebrate "Chinese New Year" –Expanded NETWORKING opportunities
Raffles and more!

February 5th

Baron's Major Brands-12 Plaistow Road, Plaistow, NH-from 6:00-8:00 pm
NETWORKING-50/50 raffle

March 19th

ENERGY-breakfast workshop 8:45 am check in-Noon
At Santo Insurance conference room-224 Main Street, Salem, NH
Light breakfast fare and coffee will be served

April 1st

Roundtable discussion with CTE students

May 6th

603 Brewery-Tour their beautiful new facility, NETWORK
Enjoy delicious food from their new menu, complimentary pint or flight

June 4th

Annual SNHHBRA Charity Golf Tournament and Summer Sizzler Social

"ACTIVE MEMBERS ARE SUCCESSFUL MEMBERS"

WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?

Register & Claim:

☎ 866-849-8400

🖱 www.NHHBArebates.com

📘 /MemberRebateProgram



A Free Member Benefit of NHHBA

www.NHHBArebates.com

IF YOU USE ANY OF THESE
50+ PARTICIPATING MANUFACTURERS



THEN IT'S EASY TO PARTICIPATE!

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check



THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2018 WAS

\$1,366.10!