

SILENT AUCTION HOLIDAY SOCIAL & TOY DRIVE details begin on pg. 3!

Thank You Renewing Members!

Destefano Maugel Architects Rachel Smith 603-431-7049

Feuer Lumber Co., Inc.
John Feuer
603-362-5304

Home Innovations Corp Russ Collins 603-679-3304

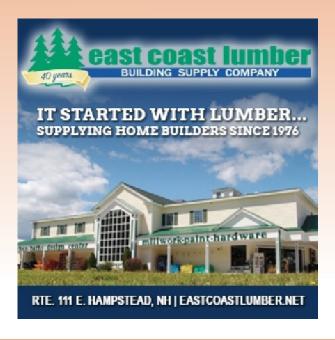
Katz Development Corp Eric Katz 603-427-5100 Proulx Oil and Propane Steve Castle 603-659-7011

Ridgeview Construction Shane Carter 603-303-7206

> Santo Insurance Jamie Santo 603-475-4295

Selectwood Company Jennifer McElreavy 603-922-5655





SNHHBRA

Leadership 2019-2020

Executive Directors

Lynette Rogers *President*

Tom Loosigian
Vice President

Travis Terry-Travis Terry & Co. CPA

Treasurer

Local Directors

James Degnan
Andersen Windows and Doors

John MacKinnon MacKinnon Construction

> Jason Mlocek Santo Insurance

Paul Muckerheide Granite State Hydroshield LLC

> Chris Webb Invictus Spray Foam

National Director
Lynette Rogers

National Alt. Director
John MacKinnon

State Director
John MacKinnon



click here!







Wednesday, December 4, 2019 from 6:00 PM to 9:00 PM EST

Add to Calendar

Brookstone Event Center 14 NH Route- 111 Derry, NH 03038



Driving Directions

Contact:

So. NH Home Builders Southern NH Home Builders & Res

It's the most WONDERFUL time of the year!

Join us for HOLIDAY MERRIMENT!!

Your invited!!

It's a "SOUTHERN" tradition and our biggest event of the year! This is the event everyone looks forward to each holiday season! Bring your staff, friends and co-workers, enjoy delicious holiday fare, NETWORK with building professionals and shop for everyone on your holiday shopping list! Reserved tables of 8 are discounted till 11/18/10, reserve today!

RESERVATIONS ARE REQUIRED, please register below.

Please consider donating an item, it can be a product or service that your company can provide, a gift card, gift basket, handmade item, tool, spa treatment, be creative!!

Click here to download donation form.

Contact Lisa at info@snhhbra.com

Register Now!







JOIN US! *





Annual Silent Auction
Holiday Social and Toy Drive

Wednesday, December 4th from 6-9pm

At the

Brookstone Event Center— Terrace Room 14 Rte. 111-Derry, NH



It's the most wonderful time of the year!



Platinum Sponsor - \$1200. SOLD-"Exclusive" James Hardie

- Your large company banner prominently displayed proudly
- Company name/Logo/Photo recognition included in the slide show
- 6 mos. FREE 1/4 page ad in monthly newsletter (camera ready)
- 3 month FREE-2 slide space in our website home page banner rotation
- An opportunity to give your 5 minute commercial
- 4 tickets to the event

Gold Sponsor - \$750.

- 6 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor of the event
- 2 tickets to the event



- 3 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.
- 1 ticket to the event



Bronze Sponsor-\$200.

- 1 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.

Tickets #	@\$37.00	member/staff	\$ #	¥\$	15.00 pp	non-member
*EARLY BIR	D DISCOUNT	before 11/18)-	Buv a	t table of 8	for just	\$245.00 -one

comes free!!







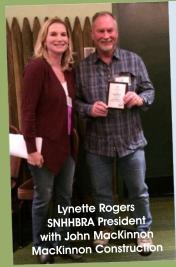












Congratulations to our 2019 SNHHBRA Builder Member of the Year!

John MacKinnon-MacKinnon Construction

John has been a member of our association for nearly 40 years, he has served as president of our local, he's been active on our board of directors for years, he has represented our local as our "State Director "and he has served as the Home Show chair for NHHBA.

We think John is deserving of this recognition and award for his exemplary service to our association. Thank you John!!



Giving Thanks!

Many SNHHBRA members participated in the Annual Food Drive by bringing non-perishable food items to our November meeting.

Thanks for sharing with your community members who are in need!





Lisa Bowman Executive Officer dropped the car load of donations to the Sonshine Food Pantry in Derry, NH



Geoff Sloane-Belletetes, Inc. with Sharon Wayman-NHHBA Executive Director Gayle Balcom & Tedd LeBlanc-Crown Point Cabinetry

We had a hearty turnout for our November NETWORKING event on Tuesday, November 5th. Members and friends enjoyed heavy appetizers and some local brews while catching up with area building professionals.

Sharon Wayman-NHHBA Executive Director was on hand to update us on things going on around the state.

Many generous members and friends brought food donations for the Annual Food Drive; we appreciate their thoughtfulness and generosity.

Our SNHHBRA members are the BEST!



Geoff Sloane with Patrick Curtis and Eddie Olson Belletetes, Inc.



Laureen & Tom Terry-Bank of New England with Travis
Terry-Travis Terry & Co. CPA



Dan Bacon with Kevin Salemi & Josh Manning Lewis Builders Development



Phil, Austin and Andrea Messina - Messina's Flooring with John MacKinnon-MacKinnon Construction

MEMBER SPOTLIGHT



Kelley Beavers
Bank of New England

Founded in 1995, Bank of New England now has 9 branches throughout Southern New Hampshire and Northern Massachusetts. There was a time when "banking" meant teaming up with a community partner and a professional banker worked with you to help realize your financial objectives. This is the standard philosophy and practice of Bank of New England's Commercial Lending and Business Development Team which will result in successful business ventures.

Their Team makes it possible for Bank of New England to provide the most reasonable financial solution for your business. They are committed to providing exceptional service and making your business goals a top priority.



Kelley Beavers started her Bank of New England career in 2007 as a Teller, acquired various promotions throughout her time in Retail, most recently Branch Manager in their Bedford NH Office. Kelley joined the Business Development Team in 2017 bringing her then 10 years' experience, knowledge, and integrity to her new role. Kelley understands every business relationship is unique and listens to individual needs and adapts our services to fit them. Let Kelley keep your banking simple so you can focus on your business!

Kelley grew up in Pelham NH and in 2012, purchased a house with her boyfriend back in her home town. This is where she resides today with their 6-year-old "baby" dog Austin. When Kelley is not working, she enjoys spending time with family and friends. Anytime she can spend outdoors enjoying the weather is her favorite, especially summer beach days!

Kelley and the entire Bank of New England Team remains committed to providing the business community with a stand of service second to none. They look forward to meeting the deposit and commercial real estate needs of the market with responsiveness and creativity.

Contact: Kelley Beavers at:

kbeavers@bankofnewengland.com

"DO BUSINESS WITH A MEMBER"







IMPORTANT ANNOUNCEMENT

for our Members



We're happy to announce that for the convenience of our members we are soon changing how we collect membership dues.

On **Thursday, November 14th** our new member and current member's renewal process will be managed by a third party called **Dues Hub** powered by **Billhighway.** You will receive email communications from BillHighway. Please **DO NOT DELETE** the notices, instead add their address to your contact list so these important emails do not end up in your spam folder.

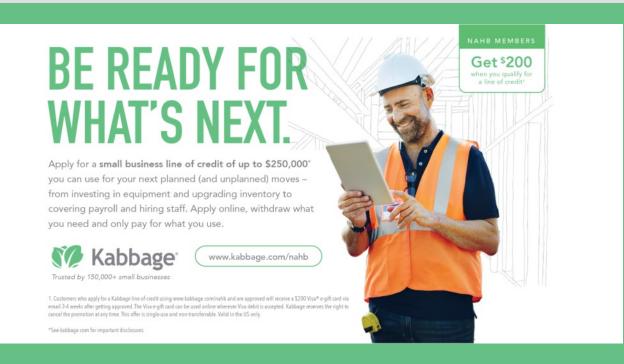
There are many advantages to this change. We can offer installment options and the ability to pay via the method of your choice (credit card, ACH, or check). It also offers the ability to automatically renew your dues on your

anniversary date, and has an online new member application, making it easier to sign up new member's right on the spot.

When you receive your email from billhighway.com, you will have a link that takes you to a log-in area to activate your account. You will only have to do this once. After that, you simply log in and pay online. Or, if technology just isn't your thing, you can still mail a check and the state office will take care of the processing for you.

All of the links will be listed on our website www.nhhba.com

If you have any questions, concerns or comments please contact Sharon or Peggy at the state office (603) 228-0351.



The key to success in our organization is attending meetings and connecting with other business professionals. 2019 Annual Silent Auction-Holiday Social-Toy Drive December 4th Brookside Event Center- "The Terrace Room" in Derry, NH 6:00-9:00 pm 2020 **January 8th** Joint meeting with Greater Manchester Nashua group New Chief Wok Restaurant-224 N Broadway Salem, NH 5:30-7:30 pm Celebrate "Chinese New Year" – Expanded NETWORKING opportunities Raffles and more! February 5th Baron's Major Brands-12 Plaistow Road, Plaistow, NH-from 6:00-8:00 pm **NETWORKING-50/50 raffle** March 19th ENERGY-breakfast workshop 8:45 am check in-Noon At Santo Insurance conference room-224 Main Street, Salem, NH Light breakfast fare and coffee will be served April 1st Roundtable discussion with CTE students May 6th 603 Brewery-Tour their beautiful new facility, NETWORK Enjoy delicious food from their new menu, complimentary pint or flight Annual SNHHBRA Charity Golf Tournament and Summer Sizzler Social June 4th "ACTIVE MEMBERS ARE SUCCESSFUL MEMBERS"

WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?

Register & Claim:

866-849-8400

www.NHHBArebates.com

/MemberRebateProgram





A Free Member Benefit of NHHBA

www.NHHBArebates.com

IF YOU USE ANY OF THESE

PARTICIPATING MANUFACTURERS



THEN IT'S EASY TO PARTICIPATE!

- Register
- Submit a Rebate Claim
- Receive a Rebate Check















































































THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2018 WAS

\$1,366.10!