

ON THE LEVEL



NEWSLETTER | JULY 2020

"Professionals Dedicated To Excellence"

Annual Charity Golf Tournament

More Info pg. 4



AUGUST MEETING
at the Backyard Brewery
AUGUST 11!

Details pg. 3

Thank You Renewing Members!

Ball Design-Build, LLC
Nathan Ball
603-769-9395

Crossroads Contracting
Nick Couture
Johnny Hawkes-affiliate
603-434-1611

BHHS Verani Realty
Maggie Verani
603-434-2377

Interstate Landscape Company, Inc.
Bill Gardocki
603-434-3117

Revolutionary Homes, Inc.
Bruce Sullivan
603-231-3367

The Green Cocoon, Inc.
Candace Lord
978-462-0082



DO BUSINESS  WITH A MEMBER

SNHHBRA

Leadership 2020

Executive Directors

Lynette Rogers
President

Tom Loosigian
Vice President

Travis Terry-Travis Terry & Co. CPA
Treasurer

Local Directors

James Degnan
Andersen Windows and Doors

John MacKinnon
MacKinnon Construction

Jason Mlocek
Santo Insurance

Paul Muckerheide
Granite State Hydrosield LLC

Chris Webb
Invictus Spray Foam

National Director
Lynette Rogers

National Alt. Director
John MacKinnon

State Director
John MacKinnon

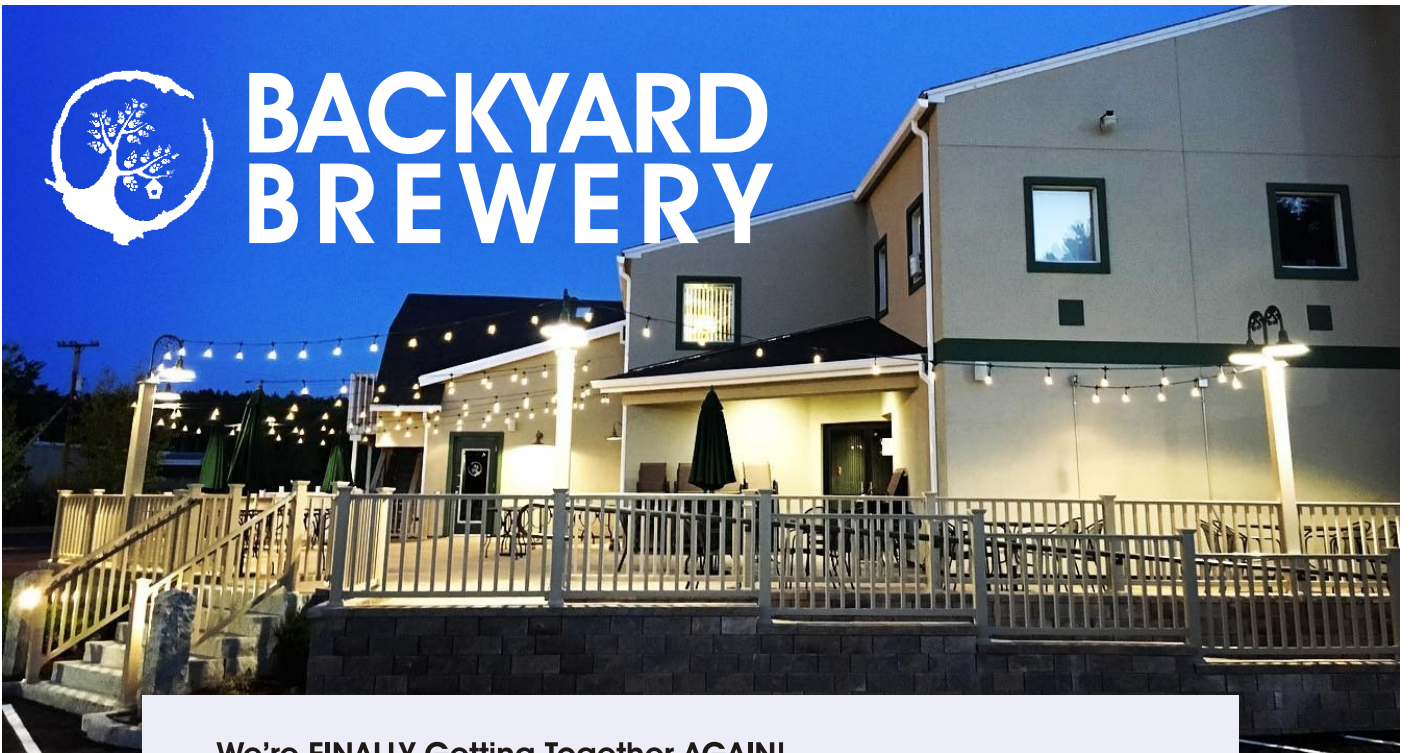


Like us on
Facebook

[click here!](#)



BACKYARD BREWERY



We're FINALLY Getting Together AGAIN!

Let's celebrate SUMMER!

Meet us at The Backyard Brewery

**Tuesday
August 11th
5:30 pm -7:00 pm**

Our OUTDOOR space is limited to 25 people, so don't delay!

Have your choice of frosty brews and delicious "hand helds".

[Please click this link to register!](#)

We are not allowed to take walk-ins, so please register and pay online.

We can't wait to SEE YOU (in person)!



Announcing our Annual Charity Golf Tournament to benefit Hammers For Veterans

Enjoy a fun day out on the links with area building professionals, promote your business and get your logo out in front!

A continental breakfast will be served at check in then practice on the driving range before heading out on the course. A delicious BBQ luncheon will be served, there will be raffle and contest prizes, the air cannon is back and awards for 1st-3rd place teams.

You don't want to miss our Covid 19th hole-Putting contest!! Always a crowd favorite!

Due to Covid 19 we are asking that all golf fees including Player Card purchases be prepaid, either by check or credit card. Masks are required at check in, while in public spaces and in our food service lines. Please observe social distancing throughout the day. The wearing of masks can be determined by teams and teammates.

The carts will be cleaned prior to the start of play and hand sanitizer will be available at check in and at food service areas.

Sponsorships are selling quickly, please contact Lisa for availability - info@snhhbra.com

[Click here to sponsor!](#)

[And to register online and purchase your Player Card please click here!](#)

We hope you will get out there on September 1st to support your local home builders association and Veterans in need of services!

2020 Cornerstone Awards *Entry Portal* is NOW open Submit your projects today!

The Cornerstone Awards

The New Hampshire Home Builders Association (NHHBA) invites you to participate in the annual Cornerstone Awards. The Cornerstone Awards recognize the finest projects and outstanding achievements of builders, remodelers, developers, project owners, architects, land planners, marketing/advertising firms, interior designers, and other professionals in the home building industry. To view entry categories go to www.nhcornerstoneawards.com

Who is Eligible to Enter?

The program is open to members of the New Hampshire Home Builders Association (NHHBA) and National Association of Home Builders (NAHB). This year entries are being accepted from non-members. We encourage non-members to [join NHHBA](#) to receive discount entry fee and benefit from the many member savings and programs offered by [NHHBA](#) and [NAHB](#).

Deadline to Submit Entries: August 14, 2020

**Awards Ceremony
will be held on Thursday
October 22, 2020
Holiday Inn, Concord NH**

**For more information contact:
pdanis@nhhba.com
603-228-0351
www.nhcornerstoneawards.com**

Member Spotlight



Congratulations to Tedd LeBlanc-Kitchen Designer at Crown Point Cabinetry and SNHHBRA member!

He recently won NH Home Magazine's 2020 Best Kitchen Design Renovation Award. Tedd has been with Crown Point for 10 years. His training included classroom work where he learned the process of design and CAD, he time spent on the floor of their factory in Claremont, NH where he learned the "ins and outs" of their product lines. His previous work experience was in construction and remodeling so the crossover to designer was a natural fit!



He says "A good design project is a company-team effort"

Tedd LeBlanc

If you'd like to contact Tedd he can be reached at:

tleblanc@crown-point.com

The top of the advertisement features the logos for iHeartMedia and the NH HomeBuilders Association. The iHeartMedia logo is on the left, and the NH HomeBuilders Association logo is on the right, featuring a green house icon with "NH" inside and "HomeBuilders ASSOCIATION" below it.

**WANT TO REACH OVER 93%
OF THE POPULATION?
CALL TRUDY SUTHERLAND
603-518-1925 TO FIND OUT
ABOUT IHEARTMEDIA'S AFFINITY
DISCOUNT FOR NHHBA MEMBERS**

July 10 2020

Lumber Prices Hit 2-Year High

Up 50 Percent Since April

The Random Lengths Framing Composite Price hit \$523 per 1,000 board feet for the week ending July 10, marking the first time prices have topped the \$500 level since July 2018. Indeed, lumber prices have soared 50% since April 17, 2020.

The primary drivers of the price increase include:

Mills closed in the spring due to stay-at-home and social distancing measures enacted by state and local governments.

When prices fell between March and April as a result of the COVID-19 pandemic, mills projected that housing would be adversely affected and therefore anticipated a large drop in demand. Accordingly, mills that remained operational substantially decreased capacity utilization.

Producers did not anticipate the massive uptick in demand from do-it-yourselfers (DIY) and big box retailers during the pandemic.

Housing weathered the storm much better than most anticipated.

DIY demand has not abated much as states reopen and construction demand has far surpassed lumber mills'

projections.

The combination of all of these factors has caused a dislocation of the usual supply/demand equilibrium. Suppliers continue to catch up to orders to the point that, in some cases, builders and traders are being forced to place orders without a delivery date or price. Mills were taking orders to the end of July back in early-June, which may have been the driver of the large increase in lumber futures over the past few weeks.

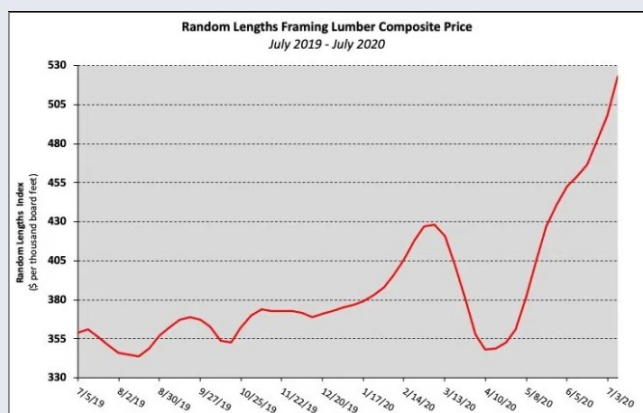
Tariffs Exacerbate Price Spikes

The recent spike in all northern U.S. and Canadian species has no doubt been exacerbated by the lumber tariffs averaging more than 20% on Canadian imports into the U.S. market.

The Commerce Department has indicated it could lower the countervailing and antidumping duties to just over 8% in August following an administrative review of the tariffs.

For more information on the recent lumber price hikes, contact David Logan:

1-800-368-5242 x8448.



WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of NHHBA
www.NHHBArebates.com



If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK

THE AVERAGE REBATE
PER BUILDER / REMODELER
COMPANY WHO
PARTICIPATED IN 2019 WAS:

\$1,472.55



Website: www.HBArebates.com | Phone: 866-849-8400
Email: info@HBArebates.com | Facebook: /MemberRebateProgram

Exclusive Entertainment Discounts!



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- Save up to 60% on Hotels Worldwide
- Save up to 40% on Top Las Vegas & Broadway Show Tickets
- Huge Savings on Disney & Universal Studios Tickets
- Preferred Access Tickets™ Find great seats to your favorite concerts, sports and more!

Please visit <https://memberdeals.com/nahb/?login=1>

