

**SOUTHERN**

*"Professionals Committed To Excellence"*

**17th Annual**  
Pinkerton Event and Mini Trade Show



*Be Part of this  
Community Event!*

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*Annual*  
**Golf Tournament**  
*and Summer Sizzler!*

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**Highlights from Our Google Seminar**  
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# SNHHBRA

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MacKinnon Construction

### State Director

**John MacKinnon**

MacKinnon Construction



# 17th Annual Pinkerton Event

## and Mini Trade Show



*Be Part of this  
Community Event!*



### 17th Annual Pinkerton Event and Mini Trade Show

**Wednesday April 6  
8:00 am to 10:00 am**

**Shepard Auditorium  
Pinkerton Academy  
Derry, NH**



Please attend this community event and enjoy time with the students who are the future of our industry! Walk the mini trade show, enjoy a delicious breakfast and help us celebrate the CTE students and their accomplishments.

Be part of the “job fair” - second year students will bring their resumes and discuss employment opportunities. Students are also looking for job “shadowing” opportunities that coincide with their educational course of study.

Pinkerton administration has indicated the students are covered under their liability insurance coverage while shadowing our members.

We still have a few exhibitor tables open!

Exhibitor set up can be done the day before (Tuesday April 5th) between 5:00 pm and 7:00 pm, or the morning of the event (7:15 am to 7:45 am).

Parking will be provided in designated areas to all members attending the event. Construction Tech students will be on hand to help with unloading of exhibitor materials the morning of the event.

As always, events like this require financial sponsor support, we ask that you consider one of our many sponsorship levels that fit your budget. See NEXT PAGE (pg. 4) for the 2016 sponsorship flier!

Please remember these students need our help and support, they are the future of our industry!



# 17th Annual Pinkerton Event and "Mini Trade Show"

Wednesday, April 6th, 2016 from 8–10:00 a.m.

Set up is available on Tuesday, 4/5 from 5–7 pm or 4/6 from 7:15–7:30 am

**Pinkerton Academy—Center for Technical Education**

\*\*\*We're moving this year to the Shepard Auditorium and changing the time !!



*Come and meet the students who could be your future employees!*  
Give them an opportunity to learn about the building industry first hand, show them what you do and how your business operates. Get some dialog started with them.  
*The second year students would like to job shadow and share their resumes with you!*

*Please check off how you would like to help!*

*Support the future of our industry by getting involved*

\_\_\_\_\_ *Attend the event—\$20.00 p.p.*—Includes breakfast (please provide names of attendees)

\_\_\_\_\_ *Event Sponsor—\$500*—This provides you with (2) tickets to the event, choice exhibitor display table, logo on table signs and program, photo recognition in the newsletter and name recognition in press releases (when possible), 6 mos. website ad. Please provide a jpeg of your logo.

\_\_\_\_\_ *Program Sponsor—\$250*—This provides you with logo recognition in the newsletter and company name & logo listed on table signs and program, 2 mos. website ad. Please provide a jpeg of your logo.

\_\_\_\_\_ *Sponsor-a-Student—\$25*—Funds the purchase of gift cards to be awarded to students that have completed the CTE program, as well as skill prizes and breakfast for a student. Your company name will be listed in the program and newsletter.

\_\_\_\_\_ *Exhibitor Table—\$125*—includes 2 tickets to the event, 6' table, table covering, set up of your products, brochures, handouts and signage. Your company name will be listed in program and newsletter.

Contact Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Check enclosed: \_\_\_\_\_ Please Invoice me: \_\_\_\_\_

Charge to Credit Card #: \_\_\_\_\_ 3 digit code \_\_\_\_\_

Expiration Date: \_\_\_\_\_ MC/VISA \_\_\_\_\_ AMEX \_\_\_\_\_ DISCOVER \_\_\_\_\_

Name on Card: \_\_\_\_\_ Signature: \_\_\_\_\_

Please make checks payable: "SNHHBRA" P.O. Box 495, Londonderry, NH 03053. Prepayment is appreciated.

# Polish Your Golf Clubs

*...and call your buddies!*



## **It's time for the SNHHBRA Annual Charity Golf Tournament and Summer Sizzler Social!**

This year our Charity golf tournament will benefit a cause near and dear to the hearts of many NHHBA members – our very own “Hammers for Veterans”!

**Monday, June 13th  
Registration: 12:15 to 1:00 pm  
Windham Country Club**

Enjoy a fun HOT DOG lunch, grab your cart and head out to play.

A delicious BBQ dinner, live music, raffles, awards and fun will follow the tournament!

If you're not a golfer, come for the NETWORKING-LIVE MUSIC and dinner!

See next page (pg. 5) for Player/Sponsor form

**LET'S CELEBRATE SUMMER!!**





# SNHHBRA Annual Charity Golf Tournament & Summer Sizzler Social at the Windham Country Club

*Monday, June 13th-registration begins 12:15-1:00pm*  
*To benefit "Hammers for Veterans"*

\_\_\_\_\_ Single Player \$135.00 \_\_\_\_\_ Foursome \$520.00

Fee includes: 18 holes of golf, cart, golf balls, driving range, tees, giveaways, BBQ lunch, Awards dinner, prizes for 1st, 2nd, 3rd place teams and contest holes.

Player #1: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Player #2: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Player #3: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Player #4: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Contact Information Name: \_\_\_\_\_  
 Company Name: \_\_\_\_\_ Telephone # \_\_\_\_\_

## Corporate Sponsorships Available

Gold and Silver sponsorships include:

*A foursome with cart, name listed on signage and your company logo on the table tents.*

**GOLD-** (limit one)- Ability to hang your company banner and speak from the podium.  
 Your company will be highlighted in the June newsletter along with a one year (business card size) ad.  
**\$2000.00- SOLD-East Coast Lumber**

**SILVER-** 6 month (business card size) ad in the newsletter. **\$1250. 00-** \_\_\_\_\_

**BRONZE-** 2 players w/cart-3 month (business card size) ad in the newsletter **\$750. 00-** \_\_\_\_\_  
 (additional 2 players \$200.00 w/cart)

### Other sponsorships:

- |  |  |
|--|--|
| _____ -Hole in One \$500.                  | _____ -Single Hole or Green \$125.               |
| _____ -Putting Green Men \$200. (prize)    | _____ -Longest Drive-Women \$225.(prize)         |
| _____ -Putting Green Women \$200. (prize)  | _____ -Closest to Pin Men \$225. (prize) -       |
|  | _____ -Closest to Pin-Women \$225. (prize)       |
| _____ -Dinner Sponsor \$250.-              | _____ -Longest Drive-Men \$225. (prize)          |
| _____ -Logo on Players Card pack \$150.    | _____ -Lunch Sponsor (logo/sign) \$175.          |
| _____ -Beverage Sponsor (logo/sign) \$200. | _____ -Beverage Coozie (single color logo)\$250. |
| _____ -Golf Tees (logo on bag) \$100.      | _____ -Logo on golf ball sleeves \$100.          |

*If you aren't playing golf, but would like to attend the Summer Social \$ 35.00 pp \_\_\_\_\_*  
*5:30 pm-NETWORK on the deck, delicious Grilled Steak and BBQ chicken dinner-cash bar*

**Registration is easy, just complete this form and mail or email it to Lisa**

SNHHBRA -P.O. Box 495, Londonderry, NH 03053 or [info@snhhbra.com](mailto:info@snhhbra.com) Call 603-475-2855

*All golf fees must be prepaid, we welcome credit card payments and checks.*

Charge to Credit Card: \_\_\_\_\_ MasterCard \_\_\_\_\_ Visa \_\_\_\_\_ Discover \_\_\_\_\_ AMEX or Check \$ \_\_\_\_\_

Acct. # \_\_\_\_\_ Exp. Date: \_\_\_\_\_ 3 digit \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Print Name: \_\_\_\_\_

All reservations are binding, cancellations cannot not be honored after June 7th Thank you.

Highlights from | Our Google Seminar

# Getting Found On The World Wide Web



Sprout for Business



Lisa Bowman E/O with Julie Blake-Norfolk Kitchen and Bath  
Lucky winner of the Loon Ticket Raffle

Many thanks to Joanne Randall, Neill Burt and Paul Dixon of Sprout for Business!

Many members from our local and other NHHBA locals came together on March 2nd at the Yard Restaurant for a very informative 90-minute seminar and delicious breakfast buffet.

The information provided by Sprout was invaluable to the businesses who attended - if you would like more information on this topic please contact Joanne Randall directly:

[joanne@sproutforbusiness.com](mailto:joanne@sproutforbusiness.com)

Thanks Proulx Oil and Propane!

Many thanks to Steve Castle and Proulx Oil and Propane for their generous donation of Loon Ski passes for our March meeting raffle.

Steve Castle  
Proulx Oil and Propane  
[scastle@proulxoilandpropane.com](mailto:scastle@proulxoilandpropane.com)





# 4th Annual NHHBA Loon Mountain Ski Day

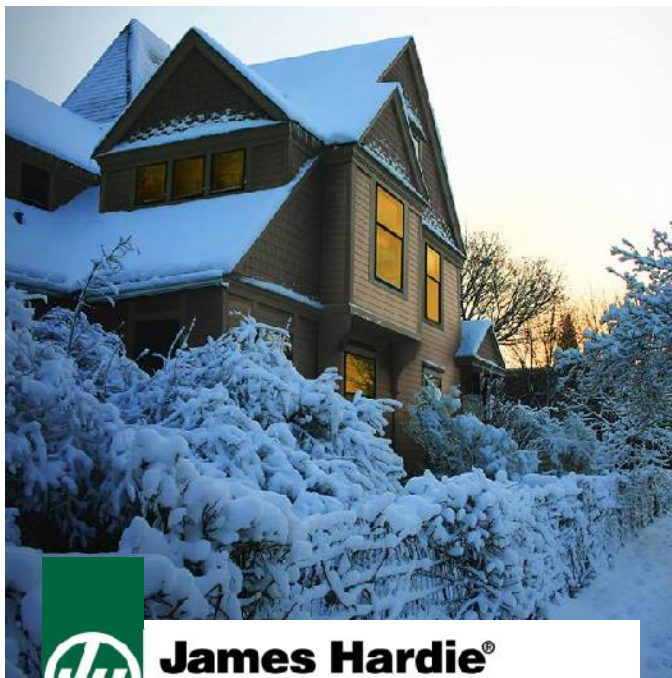


Lisa Bowman (E/O)-SNHHBRA with Lynette Rogers-Homescapes of NE  
Ray Ducharme-Guest, Karl Rogers-Homescapes of NE  
and Paul Reid- "happily retired-ski bum"

It was a beautiful day in Lincoln, NH, the conditions were FAST and FUN!

NHHBA members from around the state enjoyed NETWORKING, lunch, skiing and après!

Thanks to **Jeff Lavoie –All Ways Accessible** for sponsoring and organizing the event!



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## *Did You Know?* **New Septic System Rules**



The **Department of Environmental Services** has published a set of proposed rule updates for septic system design and installation.

Rule changes typically go through a public hearing and commentary phase before proceeding to the Joint Legislative Committee on Administrative Rules (JLCAR). JLCAR is the legislative body made up of 5 senators and 5 House members who officially approve agency rules.

The Home Builders are in the process of reviewing the proposed rule changes and will be submitting comments to the Department prior to the March 25th deadline. Comments from members interested in the rules proposal should contact Kendall Buck for more information.

### **AND IN OTHER NEWS**

The building code bill was killed in the House this week as expected. The roll call vote of 307-49 suggests an extreme caution on the part of the Legislature when it comes to construction codes and cost implications.

The Home Builders were in favor of the bill but only with certain important amendments addressing the costliest changes. Killing the bill means that there is no change in the current statewide building code.

There will be ongoing communication between the Home Builders, the Building Officials Association and the Building Code Review Board, as there is likely to be a new bill in the next session.

If you would like more information on the position of the association or details of any bills, contact the state office or better yet, attend a Government Affairs Committee meeting the second Monday of each month at 3:00 pm.

### **GET INVOLVED IN YOUR ASSOCIATION!!**

# Calendar Of Events 2016

The key to success in our association is attending meetings and connecting with other building professionals.

April 6th

17th Annual Pinkerton Event

This will be a morning event! (page 3 for more details!)

May 4th

Monthly Meeting

Key Stone Carvings

Hudson, NH

GET SMART SPEAKER - Jason Mlocek of Santo Insurance "Job Safety"



May 12th

Pier To Peer Cruise

Aboard the M/S Mt. Washington

Bring a prospective member and cruise for free!

June 13th

Annual Golf Tournament and Southern Summer Sizzler

Windham Country Club

Windham, NH







## Build savings with a special offer for local HBA members.

Register now and save 2% on your Lowe's Accounts Receivable (LAR) purchases. Plus, get free delivery on purchases of \$500 or more.<sup>1</sup>

### How to Apply

Download an application at [LoweForPros.com/NAHB](http://LoweForPros.com/NAHB).

Newly opened accounts that fax the downloaded application to **877-270-5888** will be automatically enrolled for additional 2%\*\* savings.

## Current LAR Account Holders register for additional 2%\*\* savings.

- If your Lowe's account number begins with 98 or 99, go to [LoweForPros.com/NAHB](http://LoweForPros.com/NAHB) and fill in the fields to register for your 2%\*\* discount.
- If your Lowe's account begins with anything other than 98 or 99, you do not have an LAR account. Please see **How to Apply** in this ad.



**\*5% Discount:** Get 5% off your purchase or order made in-store, on [Lowe.com](http://Lowe.com) or [LoweForPros.com](http://LoweForPros.com) of eligible in-stock or Special Order merchandise charged to your Lowe's Business Rewards Card from American Express or Lowe's® Business Account or Lowe's® Accounts Receivable. Valid at Lowe's stores based in the United States, on [Lowe.com](http://Lowe.com) and [LoweForPros.com](http://LoweForPros.com). Look for the discount or discounted price on your receipt. Except as set forth below, if applicable, 5% discount will be applied after all other discounts. Cannot be used in conjunction with any other coupon, discount or promotional offer including Lowe's military discounts; Lowe's employee discounts; Lowe's volume discount programs such as Quote Support Program "QSP"; government contract pricing; or any other special pricing programs. Cannot be used in conjunction with the following products and/or services: extended protection plans; shipping, assembly or delivery charges; gift cards; service purchases; previous sales; Dacor®, ICON®, Fisher & Paykel®, Monogram, Smeg or Liebherr appliances (some brands not available in all markets/stores), Weber products or Kichler. Offer is subject to credit approval. Excludes Lowe's® Consumer Credit Card, Lowe's® VISA® Accounts and all Lowe's® Canada Credit products. We reserve the right to discontinue or alter these terms at any time.

**\*\*2% Discount:** Cannot be combined with any other statement discount. To be eligible for the 2% discount, you must register your NAHB affiliation and Lowe's® Accounts Receivable (LAR) account per the instructions provided, make a purchase with your LAR account by 12/31/2016, and comply with all terms and conditions of your LAR account. Allow one to two complete billing cycles for your registration to be processed and for your discount to appear on your billing statement. 2% discount will be automatically deducted from your statement at billing (discount will not take effect until Synchrony Bank fully processes your account registration). Excludes Lowe's® Business Account Card, Lowe's® Consumer Credit Card, Lowe's® Visa Accounts, Lowe's® Business Rewards from American Express Card and all Lowe's® Canada Credit products.

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<sup>1</sup>Standard delivery rules apply.

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