



Highlights from our Silent Auction

begin pg. 4

We'll see you at the

JANUARY MEETING!

Wednesday January 18th

at Waumbec Mill

Manchester, NH

all the details pg. 3



WELCOME NEW MEMBERS!

Atlantic Builders Supply-Northeast ICF Supply
Joe Harnois
695 Suncook Valley Highway
Epsom, NH 03234
603-427-5001

THANK YOU RENEWING MEMBERS!

MacKinnon Construction, Inc.
John MacKinnon
16 Woodland Drive
Londonderry, NH 03053
603-234-9517

Mastic Home Exteriors
William Gierhan
26 Granite St.
Auburn, ME 04210
207-784-3558

Michael Sullivan Construction, LLC
Michael Sullivan
43 West Road
Hampstead, NH 03841
603-329-6078

American Cabinet Corporation
James Derderian
Stacy Degulielmo
Mike Carroll
436 Broadway
Methuen, MA 01844
978-687-6825

Santo Insurance & Financial Services
Jason Mlocek
224 Main Street
Salem, NH 03079
603-475-4295

Travis Terry and Company, CPA
Travis Terry
25 Main Street
Salem, NH 03079



SNHHBRA

2016-2017 Leadership

President
Bryan Coulombe
Tailored Living

Vice President
Lynette Rogers
Homescapes of NE

Treasurer
Travis Terry
Travis Terry & Co. CPA

Directors
James Degnan

Judy Powell
JL Powell Construction LLC

Jan Jacome
Crossroads Contracting

John MacKinnon
MacKinnon Construction

Jason Mlocek
Santo Insurance

National Director
Lynette Rogers
Homescapes of New England

National Alternate Director
John MacKinnon
MacKinnon Construction

State Director
John MacKinnon
MacKinnon Construction



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Networking In The New Year!



RIVERSIDE ROOM

January 18th

Please join us for a very special evening!

We will be meeting jointly with Greater Manchester Nashua HBRA, expand your networking opportunities and make “new” connections with other members from across the southern tier of NH.



Tidewater
Catering Group

Enjoy an evening in Manchester's historic Millyard, delicious hot and cold appetizers prepared by award winning Chef Keri Laman, Lottery board raffles and a cash bar.

Please invite a business associate, who could benefit from membership in our association, all are welcome!

Reservations are required; cancellations cannot be honored after 1/13/17 as we must guarantee numbers.

Prepayment is appreciated and it saves time at check in.

Please click or copy this link to register:

<http://events.constantcontact.com/register/event?llr=4rehm9kab&oeidk=a07ediouvda2d8b4e11>

Or contact Lisa at info@snhhbra.com or 603-475-2855 **Thank you!**

Another Great Holiday Party for the SNHHBRA family!



We hear so often from our members that they are straight out with clients, sales calls and outside commitments, but that didn't stop over 120 members and friends from attending our Annual Silent Auction-Holiday Social and Toy Drive. It was great seeing so many familiar and happy faces together on December 7th at the Executive Court Banquet Facility all enjoying some holiday cheer! There were over 70 Silent Auction items to choose from as well as multiple sports tickets that went on the LIVE auction block. Our "Heads or Tails" game was lots of fun and we had some lucky lottery raffle board winners who hoped to win it BIG with their scratch tickets.



This is the largest fundraiser of the year for our local association (SNHHBRA) and what helps to fund

our operating expenses throughout the year. We so appreciate the donations of items and the sponsorships that you generously gave! It was great to see our Toys for Tots table was brimming with toys for local NH children!! The SNHHBRA membership never disappoints us with their generosity and commitment to our local and for that we are most grateful!

Thanks to our hard working Silent Auction committee, chaired by Lynnette Rogers-Homescares of NE, Bonnie Breen-Salem Cooperative Bank, Michelle Aprahamian-Palmer Gas and Oil, Kelly Thompson-The Thompson Group, Jan Jacome-Crossroads Contracting and Lisa Bowman E/O and Verani Realty. We would also like to mention our volunteers who helped that evening, Paul Reid-Auctioneer, Jason Mlocek-Santo Insurance -man of many hats, Cheryl MacKinnon-Toys for Tots and Bryan Coulombe-Tailored Living-our Master of Ceremonies.



Another Great Holiday Party



Many Thanks To Our Sponsors!

Platinum Sponsor

James Hardie

Gold Sponsors

East Coast Lumber

Lewis Builders

Erickson Foundation Supportworks

Santo Insurance

Verani Realty

Silver Sponsors

Harvey Building Products

Feuer Lumber

Messina's Flooring

Timberline

Bronze Sponsors

Cyr Lumber

Chick Electric

Palmer Gas and Oil

Proulx Oil and Propane

Raynor Door Authority

Salem Cooperative Bank

Another Great Holiday Party



Our Platinum Sponsor-James Hardie
Jason Chizmar and his adorable son!



Lisa Bowman E/O busy at check out
with Phil Messina-Messina Flooring



Jon Weigler-Verani Realty
with Fred Oven-Northlite Glass and Mirror



Mike Babineau-Raynor Door Authority
with Jeff Lavoie & Shannon
All Ways Accessible



HARVEY
BUILDING PRODUCTS



MESSINA'S
FLOORING & CARPET

Another Great Holiday Party



Joshua Manning and the Lewis Builders gang



Maggie Verani and staff members from Verani Realty



Crystal Murray-Crossroads Contracting
with Phil Messina-Messina's Flooring



The Terry Family-Tom Terry-Bank of NE
with his wife and Travis Terry
Travis Terry & Co. CPA



Another Great Holiday Party



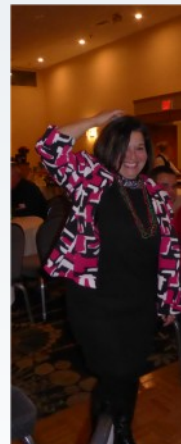
Jason Mlocek-Santo Insurance with Chantal and Roger Demanche-InLaws Construction



Bryan Coulombe- SNHHBRA president with Lynette Rogers-Silent Auction committee chair



Deni Oven- Coco Early RE



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MEMBER SPOTLIGHT



Josh Manning of Lewis Builders

Meet Josh Manning of Lewis Builders

Joshua has worked for Lewis Builders for the last 17 years, working his way up in the company to his current position of Civil Planning & Land Development Manager. He is responsible for all the day to day operations of their development projects from design to completion. Joshua is a Licensed Land Surveyor in NH and also sits on the NH Home Builders Association Government Affairs Committee.

Josh lives in Danville with his wife Jill, two daughters Luna and Nova, and his big Bernese mountain dog Granite. When not working, Josh enjoys mountain biking, hiking, skiing and just being outdoors with his family and friends.

Lewis Builders is proud to announce their newest community “Sawmill Ridge” in Atkinson, NH. This project consists of 123 two bedroom condo units configured in 2 and 4 unit buildings. Prices start at \$329,900. Please stop by and check out the furnished model homes and on site sales center.

Contact Joshua Manning at: joshua@LewisBuilders.com



Fed Raises Interest Rates

—NAHB Chief Economist Robert Dietz

For just the second time since the Great Recession, the Federal Reserve increased its target for the federal funds rate by 25 basis points. While still low, the rate increase continues the path toward higher interest rates and a normalized monetary policy after years of stimulative policy designed to support an economic recovery. The current outlook is for three additional rate hikes in 2017. Economic growth remains modest, though the pace could increase with a fiscal stimulus in the form of deficit-financed tax cuts or government spending increases as the Trump administration takes office.

The move by the Fed is consistent with recent labor market data, which reveal tight employment conditions. The unemployment rate declined to 4.6% in November, as 178,000 jobs were created during the month, of which 19,600 positions were in the home building and remodeling sector. Over 120,000 jobs have been created in residential construction within the last year. While solid employment figures are good news for housing demand, ongoing labor constraints are an inflation risk and a motivation for the Fed to continue raising rates in 2017.



5th Annual Home Builders "Skiapalousa" at Loon



Friday, March 10th – we'll meet at the Governor's Lodge

Cost: \$60.00 pp, includes a \$14.00 lunch voucher

- Enjoy Networking with professionals from around the state
- Make new friends, see old friends
- Have a great day on the slopes
- Bring co-workers, staff, suppliers and friends
- Meet up for a fun après in the lodge

Reservations are required and all ticket purchases must be paid in advance. Contact Lisa at 603-475-2855 or

info@snhhbra.com

Thanks to our sponsor:



SKI YA LATER!!

Rates Go Up January 1, 2017 New Floor Plan



50th Annual NH State Home Show March 17-19, 2017 Radisson Hotel 700 Elm Street, Manchester, NH

The NH State Home Show will celebrate its 50th Anniversary in March 2017. With over 8000 in attendance at the 2016 show it continues to be the longest running and largest show north of Boston. Sign up today to save 5% and to be a part of this special event as the show celebrates 50 years!

Snapshot of events to be held at the show

- Tiny Houses built by high school students from area schools
- 2nd Annual NH LEGO build competition
- 3rd Annual Hammers For Veterans Auction
- Consumer Seminars

Download and Sign Your Agreement Today!
[2017 Exhibitor Agreement](#)

[To view the online floor maps](#)
<https://www.nhstatehomeshow.net/>

Please contact me with any questions. Thank you.

Sincerely,
Sharon Wayman
NH State Home Show Manager
NH Home Builders Association
119 Airport Road, Concord, NH 03301
Tel: 603-226-6538
Fax: 603-228-1877
Email: swayman@nhhba.com
<https://www.nhstatehomeshow.net/>



Calendar Of Events

2017

Attending meetings and events
is the key to success in our organization!



January 18th

Joint Meeting with Greater Manchester Nashua HBRA
Riverside Room-Waumbec Mill
Manchester, NH
NETWORKING IN THE NEW YEAR
Make some "new connections"
great food-raffles

February 1st

Builder Breakfast-The Yard Restaurant
8:30-10:30 am
Learn from Carrie Rouleau Cote, Auburn Building Inspector
& NHBOA member

March 8th

Monthly Meeting
Baron's Major Brands
Salem, NH
6-8 pm
Learn how video presentations can help your business
and marketing plan
GET SMART SPEAKER- Frank Vinciguerra-State of the Art Productions

March 10th

5th Annual Loon Ski Day
Lincoln, NH
\$60.00 pp includes lift ticket and lunch

March 17-19

NH STATE HOME SHOW
Radisson Hotel
Manchester, NH
Volunteers are needed-contact Lisa!

April 5th

Pinkerton Event and Mini Trade Show

May 4th

Monthly Meeting
603 Brewery
Londonderry, NH
5:30-7 pm
Beer Tasting-Networking-50/50 raffle
** please note this is a THURSDAY!! **

June 12th

16th Annual SNHHBRA Charity Golf Tournament and Summer Sizzler
Windham Country Club



Special Houzz Benefits for NAHB Members

Are you getting the most out of Houzz? With our new NAHB strategic alliance you should be!

35 million people use Houzz every month to build and remodel their homes, making Houzz the place to be to showcase your work, build your brand, and reach new clients.

NAHB Member Benefits Include:

- Free access to Houzz Concierge Service for one-on-one support
- Special pricing on local advertising to reach homeowners in your area that are looking for your services
- Up to 10% off Houzz Shop products

→ Learn More at: houzz.com/NAHBmembers



DEC. Southern New Hampshire Home Builders & Remodelers Association

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