

SOUTHERN

"Professionals Committed To Excellence"

PAGE 4 | all the highlights from our Annual SNHHBRA Charity Golf Tournament and Summer Social Sizzler!



***HOW TO USE SOCIAL MEDIA
TO BRING IN MORE BUSINESS***

DETAILS PG. 3!

Welcome NEW Members!

Crossroads Contracting
Johnny Hawkes-affiliate
Nick Couture-affiliate
15 Londonderry Road, Unit 6
Londonderry, NH 03053
603-434-1611

Narrow Street Films, LLC
Terrance Traynor
27 Chester Street - Apt. A
Chester, NH 03036
603-235-8791

New York Life
John Zotcavage
1155 Elm Street, 8th floor
Manchester, NH 03101
603-305-8995



Thank You Renewing Members!

ASAP Roofing, LLC
Scott Field
3 Executive Park Drive, Ste. 227
Bedford, NH 03110
603-300-6758

Salem Cooperative Bank
Bonnie Breen
3 S Broadway
Salem, NH 03079
603-893-3333

Ball Design-Build, LLC
Nathan Ball
476 Route 13
Milford, NH 03055
603-769-9395

State of the Art Productions
Frank Vinciguerra
6 Cheshire Court
Londonderry, NH 03053
603-432-3332

Bank of New England
Thomas Terry
P.O. Box 840
Windham, NH 03087
603-894-5700

Timberline Enterprises, LLC
Mike Gagnon
23 Low Street
Newburyport, MA 09150
978-462-0402

Enterprise Bank and Trust
David Twiss-affiliate
8 High Street
Andover, MA 01810
978-656-5603

BHHS-Verani Realty
Maggie Verani
1 Verani Way
Londonderry, NH 03053
603-434-2377

Home Innovations Corp.
Jon Goulet-affiliate
68 B Fogg Road
Epping, NH 03042
603-679-3304



SNHHBRA

2016-2017 Leadership

President
Bryan Coulombe
Tailored Living

Vice President
Lynette Rogers
Homescapes of NE

Treasurer
Travis Terry
Travis Terry & Co. CPA

Directors
James Degnan

Judy Powell
JL Powell Construction LLC

Jan Jacome
Crossroads Contracting

John MacKinnon
MacKinnon Construction

Jason Mlocek
Santo Insurance

National Director
Lynette Rogers
Homescapes of New England

National Alternate Director
John MacKinnon
MacKinnon Construction

State Director
John MacKinnon
MacKinnon Construction



Like us on
Facebook

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HOW TO USE SOCIAL MEDIA TO BRING IN MORE BUSINESS

Learn the pros & cons, on all major Social Media platforms (Facebook, Twitter, Instagram, Pinterest) and the importance of claiming your local listing and publishing content to Google+ consistently as well as getting reviews.

We will discuss the use LinkedIn and Alignable to network online. Some focus on LinkedIn and topics of interest including:

- Public vs. private profile (who can see what)
- Is there a strategy to those you select to be in your network?
- What are the benefits of joining?
- How do you get your "message" out to people in your network beyond your public profile?
- How do you get recommendations?
- Advantages/reasons for posting, sharing, etc.

Bring staff and co-workers, all are welcome!

LIMIT of 20 people

Reservations are required; please register with Lisa on or before 8/15 at noon.

Prepayment is appreciated if you choose to use a credit card; we cannot process cards at the event.

Cash and checks will be accepted at the door.

Please contact Lisa at 603-475-2855 or info@snhhbra.com



Thursday, August 17th
From 9 am- noon

**Harvey Building Products
Conference Room
344 E. Industrial Park Drive
Manchester, NH 03109**

Coffee, muffins and fruit will be served | Cost is \$20.00 pp



Highlights from our Annual SNHHBRA Charity Golf Tournament and Summer Social Sizzler!

On June 12th, SNHHBRA members and friends gathered at the Windham Country Club on what was probably the hottest day of the summer (to date).

The warm temps did not deter our fearless golf teams from going out there and having a great time. Hydration was key, but that's golf???



Our latest addition to the tournament fun
The Golf Air Cannon!

Bonnie Breen demonstrates 'how it's done'!
Go Bonnie!



Tom Hampton-East Coast Lumber
GOLD sponsor of the tournament



Travis Terry
Golf committee chair and emcee
Travis Terry & Co. CPA





Highlights from our Annual SNHHBRA Charity Golf Tournament and Summer Social Sizzler!

We want to be sure to thank everyone involved in making it a great event starting with our Golf committee:

Travis Terry-chairman-Travis Terry & Co. CPA

Lynette Rogers-Homescapes of NE

Jan Jacome-Crossroads Contracting

Steve Castle-Proulx Oil and Propane

Lisa Bowman-E/O



**Marc St. Jean –Hole in One witness
from Raynor Door Authority of NE**

Our volunteers were outstanding this year!! Many thanks for being there for us; we couldn't have done it without you!!

Sean Murray-Proulx Oil and Propane

Marc St. Jean-Raynor Door Authority of NE

Kevin Eyring-Palmer Gas and Oil

Lynn Collins-Timely Drug Testing

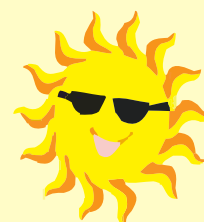
Nicole Martin-Travis Terry & Co. CPA



**Lynette Rogers-Homescapes of NE
with Johnny Hawkes–Crossroads Contracting
and Lisa Bowman-SNHHBRA Executive Officer**



**Our Happy Gilmore volunteers
at the Putting Green
Steve Castle and Scot Murray
Proulx Oil and Propane**





Highlights from our

Annual SNHHBRA Charity Golf Tournament and Summer Social Sizzler!

None of this would be possible without the generosity of our SPONSORS! You are all amazing!

BHHS Verani Realty

Messina's Flooring

East Coast Lumber

Raynor Door Authority of NE

Timberline Enterprises, LLC

**Santo Insurance and
Financial Services**

The Granite Group

Moynihan Lumber

Cyr Lumber Co.

Proulx Oil and Propane

James Hardie

FW Webb

Andersen Windows and Doors

Mackinnon Construction

Acadia Insurance

**Lewis Builders and
Development**

Bank of New England

Baron's Major Brands

MacMulkin Chevrolet GMC

Belletete's Inc.

Granite State Hydroshield

Best Value Messaging

All Ways Accessible

Dumpster Depot

In-laws Construction, LLC

Harvey Building Products

American Cabinet Corp.

Homescapes of NE

Edward Jones

Mastic Home Exteriors

Travis Terry Co., CPA



Highlights from our Annual SNHHBRA Charity Golf Tournament and Summer Social Sizzler!

**We would like to congratulate
our outstanding and AWARD WINNING golfers!**

First Place Team:

Paul Hamel –Cyr Lumber
Jason Keefe-Cyr Lumber
Karl Rogers-Homescapes of NE

Second Place Team:

Team -Salem Cooperative Bank

Bonnie Breen
Peter Mullett
Joel Silverwatch
David Lynch



Salem Cooperative Bank team

Third Place Team:

Team-Peniel Environmental

Peter Hoekstra
Gus Lauzier
Adam Paprocki



Peniel Environmental team





Highlights from our Annual SNHHBRA Charity Golf Tournament and Summer Social Sizzler!

Contest Winners!

50/50 Cash Raffle
Ted Federo \$265.00
- donated 50%
to Hammers for Veterans!!

Air Cannon
Troy Mifsud \$335.00
- donated 100%
to Hammers for Veterans!!

Putting Contest
Matt Rigatti \$235.00

Long Drive- Men
Jason Keefe

Long Drive- Women
Carol Downey

Closest to Pin-Men
Shane Glennon

Closest to Pin-Women
Jan Jacome

Thanks again to all who participated! We are looking forward to seeing you all at the 2018 tournament!!



The Granite Group team



Erickson Construction team



Mastic Home Exteriors team



Crossroads Contracting-Men's team



Crossroads Contracting-Women's team



Belletete's Inc. team

MEMBER SPOTLIGHT



East Coast Lumber

Another successful year of serving the community has put East Coast Lumber in exclusive company within the independent home improvement industry.

Hardware + Building Supply Dealer (H+BSD), a national publication covering the home improvement industry, named East Coast Lumber its 2017 Hardware All Star for the state of New Hampshire. East Coast Lumber, located in East Hampstead, was the only store in the state, and one of only 50 nationwide, to be selected for All Star status.

The magazine's editors select their All Stars based on an extensive range of business criteria, including longevity, growth, employee development and retention, creativity and local involvement. In recognizing East Coast Lumber, H+BSD highlighted their full-service focus on lumber, building materials, hardware and rental.

"We're excited to be counted among such a select group of successful independent home improvement businesses across the country," said East Coast Lumber President Christine Lewis Morse. "Our family's key to success has always been 'surround yourself with people who can help you succeed.' Our exceptional staff is the reason we're being honored as an All Star."

East Coast Lumber is backed by the strength of its status as a member-owner of Do it Best Corp., a US-based hardware, lumber and building materials co-op with thousands of independently owned locations in the United States and 52 other countries.

East Coast Lumber is a "Valued Sponsor" of the Southern NHHBRA.

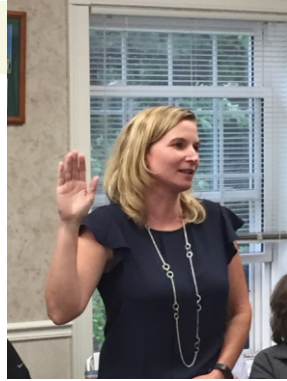


**Congratulations
Lynette Rogers!**

-of Homescapes of NE, who was elected as the new NHHBA President.

Her term began on June 1, 2017, she also serves as the SNHHBRA Vice President.

We wish her all the best !



**Congratulations to our own
John MacKinnon!**

He received the "Presidents Award" from the NHHBA for doing such a great job as the NH State Home Show chair in March of 2017.

John owns and operates MacKinnon Construction in Londonderry, NH



This Is Your Association | We Want You To Have Some Input!



We need your help!!

Please tell us what you're interested in learning more about:

- Do you prefer morning or evening meetings?
- Do you prefer dinner meetings or casual networking meetings?
- Would your company like to host a meeting this season?
- Would you like to be part of one of our committees:

Annual Silent Auction-Holiday Social

Golf Tournament-Summer Social

Education

Pinkerton Day and Mini Trade Show

- Or become a member of the **SNHHBRA Board of Directors?**

Simply email your response(s) to info@snhhbra.com or attend our planning meeting
August 1st at 3:30pm
The Coach Stop
Londonderry, NH

It's a casual gathering on the upstairs deck, please stop by!

The key to success in our organization
is attending meetings and connecting with other business professionals.

Calendar Of Events 2017

Save
The
Dates!

August 17th

Social Media Workshop

9 am-noon

Presented by: Marketing Ally-Kirsten Larson Schultz

Harvey Building Products (conference room)

344 E. Industrial Park Drive

Manchester, NH

Coffee, muffins and fruit will be served-cost

\$20.00 pp

October 12th

NHHBA presents the Cornerstone Awards

Riverside Room

Manchester, NH

We're busy putting together an outstanding season of meetings and topics, please check us again in the August issue for more details or our website www.snhhbra.com!



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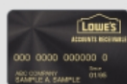
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JULY Southern New Hampshire Home Builders & Remodelers Association

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