



HomeBuilders
ASSOCIATION

SOUTHERN

Newsletter 2017 **OCT**

"Professionals Committed To Excellence"

join us at our
NOVEMBER MEETING! DETAILS PAGE 3



Annual Silent Auction

WEDNESDAY DECEMBER 6 | DETAILS START PAGE 4



WELCOME NEW MEMBERS!

Enterprise Bank and Trust
Brenda McDougald-affiliate
603-546-0823

THANK YOU RENEWING MEMBERS!

Home Innovations
Corp.
Russ Collins
603-887-3373

Lewis Builders and
Development, Inc.
Harold Morse
603-362-5333

L and M
Construction, Inc.
Rick Mitchell
603-329-5099

MacKinnon Construction
John MacKinnon
603-234-9517

Tailored Living
Bryan Coulombe
603-232-0117



SNHHBRA

2017 Leadership

President
Bryan Coulombe
Tailored Living

Vice President
John MacKinnon
MacKinnon Construction

Treasurer
Travis Terry
Travis Terry & Co. CPA

Directors
Judy Powell
JL Powell Construction LLC

Jan Jacome
Crossroads Contracting

Jason Mlocek
Santo Insurance

James Degnan
Andersen Corporation

Paul Muckerheide
Granite State Hydrosield

National Director
Lynette Rogers
Homescapes of New England

National Alternate Director
John MacKinnon

State Director
John MacKinnon



Like us on
Facebook

[click here!](#)



Join us at American Cabinet Corp. in November!

You know you don't want to miss this meeting....

Join us for a FUN NIGHT at the beautiful American Cabinet Showroom!

Enjoy NETWORKING, delicious buffet, beer, wine and soft drinks

Our GET SMART TOPIC is "New Trends in Kitchen Design"

WHEN

Wednesday, November 1st from 6-8 pm

WHERE

American Cabinet Corp.
436 Broadway
Methuen, MA

WHAT

Networking, dinner buffet, learn about new kitchen design trends,
50/50 raffle and Member Spotlight drawing

COST

\$15.00 pp member/staff and \$20.00 non-member

RSVP

Contact Lisa at info@snhhbra.com or 603-475-2855
on or before Friday, October 27th!

Cash and checks at the door, credit cards should be called in advance for processing



Ho Ho Ho...

Have you started your
holiday shopping?



No worries, we've got you covered!

Shop with us at the SNHHBRA Annual Silent Auction, Holiday Social and Toy Drive

SAVE THE DATE
Wednesday, December 6th
6:00pm to 9:00pm

The Courtyard Banquet Facility
(behind the Yard Restaurant)

We're happy to announce our committee members, Lynette Rogers-chair, Jason Mlocek, Michelle Aprahamian-Palmer Gas and Oil, Bonnie Breen-Salem Cooperative Bank, John Zotcavage-NY Life, Kevin Eyring-Palmer Gas and Oil and Lisa Bowman-EO.

If you've never been to the auction you need to add this to your calendar this year, it's a whole lot of fun, there are incredible items to browse and bid on, we have delicious holiday fare and libations (cash bar), the holiday spirit is alive and well that evening as our members and the entire building community come together to ring in the holiday season. We also invite the US MARINE'S-Toys for Tots to join in on the fun as they mingle with SNHHBRA members and collect toys for this very important charity. Don't miss your opportunity to play "Head or Tails" as well as raffles, it's guaranteed to be a fun night. We encourage our member businesses to buy /reserve a table to bring staff and spouses along. Why not make this your company holiday party, we do the planning and you and your staff have the fun!

In the coming weeks you may be hearing from our committee looking for items and sponsorships. Please consider donating an item that will highlight your business and possibly bring in a new customer. Be creative with your donated item (it can also be a service) or sponsor and get your logo out there in front of the building community.

Contact Lisa for more information
info@snhhbra.com or 603-475-2855



**Annual Silent Auction
Holiday Social and Toy Drive**
Wednesday, December 6th
from 6-9pm
At the
Executive Court Banquet Facility
(behind the Yard Restaurant)



It's the most wonderful time of the year!

Platinum Sponsor - \$1200. SOLD-"Exclusive" James Hardie

- Your large company banner prominently displayed proudly
- Company name/Logo/Photo recognition included in the slide show
- 6 mos. FREE 1/4 page ad in monthly newsletter (camera ready)
- or 3 month FREE-2 slide space in our website home page banner rotation
- An opportunity to give your 5 minute commercial
- 4 tickets to the event



Gold Sponsor - \$750. _____

- 6 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor of the event
- 2 tickets to the event

Silver Sponsor- \$500. _____

- 3 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.
- 1 ticket to the event



Bronze Sponsor- \$150. _____

- 1 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.



Tickets # _____ @ \$35.00 member/staff \$ # _____ 40.00 pp non-member

****EARLY BIRD DISCOUNT (before 11/17)- Buy at table of 8 for just \$245.00 -one comes free!!**

Company: _____ Contact : _____ Email: _____

Please call or email your pledge to Lisa 603-475-2855 or info@snhhbra.com.

Thank you for your support!



Silent Auction Donation

Please considering donating an item
to our Annual Silent Auction being held on

Wednesday, December 6th

Executive Court (behind the Yard Restaurant)

1199 S. Mammoth Rd., Manchester, NH

Name: _____

Company: _____

Phone: * _____

Item(s): _____

Item Value: \$ _____

- We can pick up your item prior to the event
- Please scan and email the completed form to info@snhhbra.com
or call 603-475-2855 for more info
- We will also be collecting for TOYS FOR TOTS





HARVEY

BUILDING PRODUCTS

Thank you Harvey Building Products!

Many thanks to Nate Bailey-regional director and his staff at Harvey for hosting our October meeting!

SNHHBRA members enjoyed networking, delicious fare and the “meet and greet” with Senator Sharon Carson.

We would also like to thank the senator for officiating at our Installation of Officers ceremony for 2017-18.



The Harvey Team

Nate Bailey
Tom Triboletti
and Steve Patt

Congratulations to our new SNHHBRA leadership!



[l to r] Bryan Coulombe, John MacKinnon, Travis Terry, Lynette Rogers, James Degnan, Judy Powell, Paul Muckerheide, Jason Mlocek

President

Bryan Coulombe- Tailored Living

Vice President

John MacKinnon

Treasurer

Travis Terry-Travis Terry & Co. CPA

Directors

Judy Powell-JL Powell Construction, LLC

Jan Jacome-Crossroads Contracting

Jason Mlocek-Santo Insurance

James Degnan-Andersen Corporation

Paul Muckerheide-Granite State Hydrosshield

National Director

Lynette Rogers

National Alt. Director

John MacKinnon

State Director

John MacKinnon



HARVEY

BUILDING PRODUCTS



Lynette Rogers-Homescaping of NE
with Michelle Aprahamian
Palmer Gas and Oil



"New Member"- Brenda McDougald
Enterprise Bank and Trust
with Donna Morris
Greater Salem Chamber of Commerce



Our lucky 50/50 raffle winner!
Bonnie Breen
Salem Cooperative Bank



Bryan Coulombe-Tailored Living
with Paul Muckerheide-Granite State Hydroshield
and Dennis Long-Best Value Messaging



Travis Terry-Travis Terry & Co. CPA
with Johnny Hawkes-Crossroads Contracting



Judy Powell-JL Powell Construction, LLC
with Bonnie Breen-Salem Cooperative Bank
and Paul Krukoni-KBRCO



Jason Chizmar-James Hardie
James Degnan-Andersen Windows and Doors
and Kevin Eyring-Palmer Gas and Oil



-Paul L. Sullivan CGR CAPS CGP

As your Area 1 NAHB National Chairman, I have scheduled the Area 1 Regional Caucus for **Friday November 3rd**. It will be held at the **Double Tree by Hilton in Hyannis, MA from 10 AM to 4PM**. A detailed agenda and registration will be emailed to members once we have finalized the program.

Members can look forward to Updates and Q&A with NAHB staff on ongoing governance changes and there will be updates on the membership model changes as well as the national board meetings.

We are also planning to have a session on Workforce Development that will be tailored to the Executive Officers as well as our builder and associate members.

This is a great opportunity for members from around New England to get vital information as well as participate in a great networking opportunity with members they don't often get to connect with.

If you can get this information out to your members and let them know that the registration will be coming soon. I look forward to seeing you all there.

Yours truly,

Paul L. Sullivan CGR CAPS CGP
President
The Sullivan Company, Inc.

2017 NAHB Area 1 National Chairman

2016 New Hampshire Home Builders Association President

2019 NAHB New American Remodeled Home Chairman

NAHB Life Director





The key to success in our organization
is attending meetings and connecting with other business professionals.

Calendar Of Events

*Save
The
Dates!*

2017

November 1st

American Cabinet Corp

Methuen, MA

Networking, dinner buffet, 50/50 raffle, from 6-8 pm

December 6th

Annual Silent Auction-Holiday Social and Toy Drive

Executive Court Banquet Facility (next to the Yard Restaurant)

from 6-9pm

Delicious hors d'oeuvres and holiday dinner buffet to be served

2018

January 9-11

NAHB – International Builders Show-Orlando, Florida

January 17th

Joint meeting with Greater Manchester Nashua HBRA

Details to be announced

February 7th

[tbd] Stay tuned!

March 2-4

NH State Home Show-Radisson Hotel-Manchester, NH

March 7th

Santo Insurance-Salem, NH

Networking-GET SMART SPEAKER

April 4th

Pinkerton Day and Mini Trade Show

May 4th

Messina's Flooring

Salem, NH



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**2% Discount: Cannot be combined with any other statement discount. To be eligible for the 2% discount, you must register your National Association of Home Builders affiliation and Lowe's® Accounts Receivable (LAR) or Lowe's® Business Account (LBA) account per the instructions provided, make a purchase with your LAR or LBA account by 12/31/17 and comply with all terms and conditions of your LAR or LBA account. Allow one to two complete billing cycles for your registration to be processed and for your discount to appear on your billing statement. 2% discount will be automatically deducted from your statement at billing (discount will not take effect until Synchrony Bank fully processes your account registration). Excludes Lowe's® Consumer Credit Card, Lowe's® Visa® Accounts, Lowe's Business Rewards Card from American Express and all Lowe's® Canada Credit products. Account must remain open, be in good standing and not become delinquent at the time the statement credit is applied.

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HATHAWAY**
HomeServices
Verani Realty

berkshirehathawayhs.com

OCT. Southern New Hampshire Home Builders & Remodelers Association

2017 P.O.Box 495 | Londonderry, NH 03053