



HomeBuilders
ASSOCIATION

SOUTHERN

Newsletter **2017** NOV.

"Professionals Committed To Excellence"



Happy
Thanksgiving

We hope to see you all at this year's

Annual Silent Auction

WEDNESDAY DECEMBER 6 | DETAILS START PAGE 4





SNHHBRA

2017 Leadership

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Bryan Coulombe
Tailored Living

Vice President

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MacKinnon Construction

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Travis Terry & Co. CPA

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JL Powell Construction LLC

Jan Jacome

Crossroads Contracting

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National Director

Lynette Rogers
Homescapes of New England

National Alternate Director

John MacKinnon

State Director

John MacKinnon



Like us on
Facebook

[click here!](#)

Ho Ho Ho...

Have you started your
holiday shopping?



No worries, we've got you covered!

**SNHHBRA Annual Silent Auction
Holiday Social and Toy Drive**

Join us for holiday merriment, delicious seasonal fare,
NETWORKING, cash bar, Fun and Games!

Wednesday, December 6th from 6-9 pm

The Executive Court
1199 S. Mammoth Road
Manchester, NH

**BID ON GREAT ITEMS
BUY YOUR HOLIDAY GIFTS
DONATE AND ITEM
SPONSOR THE EVENT**

****BRING AN UNWRAPPED TOY**
FOR A NH CHILD IN NEED**



[Click Here to donate an item or service](#)

See Page Four to sponsor and advertise your business

Cost: \$35.00 pp member staff/\$40.00 pp non-member

****EARLY BIRD DISCOUNT****

Buy a table of 8 for \$245.00 (one comes free)
offer ends 11/17/17

RESERVATIONS ARE REQUIRED-on or before Friday 12/1/17

Prepayment is appreciated, cancellations cannot be honored after 12/1/17

Contact Lisa for more details- info@snhhbra.com or 603-475-2855



**Annual Silent Auction
Holiday Social and Toy Drive**
Wednesday, December 6th
from 6-9pm
At the
Executive Court Banquet Facility
(behind the Yard Restaurant)



It's the most wonderful time of the year!

Platinum Sponsor - \$1200. SOLD-“Exclusive” James Hardie

- Your large company banner prominently displayed proudly
- Company name/Logo/Photo recognition included in the slide show
- 6 mos. FREE 1/4 page ad in monthly newsletter (camera ready)
- or 3 month FREE-2 slide space in our website home page banner rotation
- An opportunity to give your 5 minute commercial
- 4 tickets to the event



Gold Sponsor - \$750. _____

- 6 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor of the event
- 2 tickets to the event

Silver Sponsor- \$500. _____

- 3 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.
- 1 ticket to the event



Bronze Sponsor- \$150. _____

- 1 months of free business card size ad in the monthly newsletter
- Company name/Logo/Photo recognition included in the slide show
- Recognition from the podium as a sponsor at the event.



Tickets # _____ @ \$35.00 member/staff \$ # _____ 40.00 pp non-member

****EARLY BIRD DISCOUNT (before 11/17)- Buy at table of 8 for just \$245.00 -one comes free!!**

Company: _____ Contact : _____ Email: _____

Please call or email your pledge to Lisa 603-475-2855 or info@snhhbra.com.

Thank you for your support!



Thanks for a GREAT evening!!

SNHHBRA members would like to thank Jim Derderian, Stacy Degulielmo, Michael Carroll and the staff members at American Cabinet for their hospitality at our November 1st meeting.

GET SMART Speaker-Chris Watson of Masco Cabinetry discussed kitchen and design trends, a delicious dinner buffet was served and members browsed the beautiful showroom at American Cabinet Corp.

Please be sure to stop in to visit the American Cabinet Corp. designers and showroom next time you're in the area, it's worth the trip! They are located at 436 Broadway in Methuen, MA, just over the NH line.



Stacy Degulielmo welcomes our members to American Cabinet



SNHHBRA members enjoying a delicious dinner buffet!



**John MacKinnon-MacKinnon Construction
with Michelle Aprahamian
Palmer Gas and Oil**



**Steve Castle-Proulx Oil and Propane, Kelly Beavers
and Thea Tsagaris- Bank of New England**



**GET SMART SPEAKER-Chris Watson-
Masco Cabinetry**



**Travis Terry-Travis Terry & Co. CPA
Nick Couture, Johnny Hawkes
and Jan Jacome-Crossroads Contracting**



**Paul Reid-Your Agent Network, Bryan Coulombe-
Tailored Living
Crystal Murray-Crossroads Contracting
and Phil Messina-Messina Flooring**



**GUEST- Stephanie Silva-Cross Country Mortgage
with Tom Terry-Bank of New England**



**Our LUCKY 50/50 raffle winner!
Michael Carroll of American Cabinet
with Bryan Coulombe-SNHHBRA president**



NHHBA ANNUAL SKI DAY

SAVE THE DATE!

Cannon Mountain | Franconia Notch

Thursday, March 15th

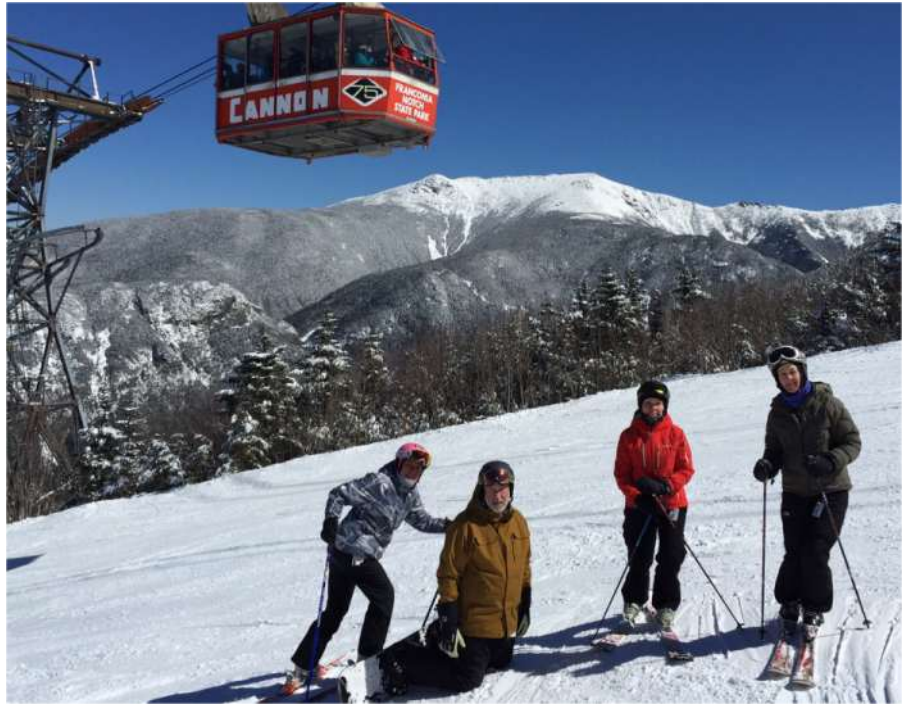
Arrive at 8:30-9 am

Meet in the Peabody Lodge

Thursday is a 2 for 1 day, so we'll try to connect you with another skier to get the great rate of \$38.50 each!

We'll meet for lunch in the Lafayette Food Court at the Peabody Lodge and gather for Après Ski in the "fun and famous" Cannonball Pub at 2:30pm.

There is no charge to attend, you're on your own to purchase your own ticket, food and beverage.



RESERVATIONS ARE SUGGESTED, so we know how many are joining us.

It'll be another GREAT DAY AT CANNON MOUNTAIN!

Hope to see you there!

Contact Lisa at info@snhhbra.com
or 603-475-2855



The NHHBA Annual meeting
will be held at the Concord Housing Center
119 Airport Road in Concord, NH



Thursday, November 30th at 4pm



All members are urged to attend, important topics will be discussed as well as the Election of Officers. Be there to cast your vote, be an informed and involved member of our association!



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Helping to Build Communities Since 1976

MEMBER SPOTLIGHT



Meet Sean Murray of Proulx Oil and Propane

Sean is a Licensed Engineer who graduated with Operational Engineering and Design Engineering degrees, and works with Proulx Oil & Propane primarily on new construction. Sean's background includes working globally in the offshore oil and gas industry in the USA and internationally. In the past Sean worked on many new construction projects in the oil and gas industry including new Drillship and Blow Out Preventer constructions as a Subsea Engineer. Sean has since continued his plan to be a more consistent presence in his children's lives and has been working locally in New England on new

home and facility construction needs with focus on propane and other fueling necessities of these structures.

Sean performs prompt servicing of the following:

- Propane Tank Sizing: (Thermal Load / Vaporization Rates)
- Aboveground & Underground Propane Tank Installations
- Fuel Supply Line Sizing and Installation for Primary Supply and Auxiliary Fixtures
- Tank and Regulator Placement in accordance with NFPA Code and Local Requirements
- Provides Construction Heat for: Mudding Drywall, Flooring Installs and Finish Work
- Sizes and Delivers: Tank Anchorage, Concrete Pad & Hoist Rating/Fasteners
- Pulls Permits and Schedules Inspections to optimize Sitework Operations
- Educates Builders and facilitates the incentives and advantages of building with propane

Contact Sean Murray at:

Cell: 603-767-8514

Email: smurray@proulxoilandpropane.com

51st Annual NH State Home Show

March 2 - 4, 2018

Radisson Hotel
Downtown Manchester

Have you reserved your booth?

If you have not reserved your booth space, it's time to get your **Exhibitor Agreements** in.

[Click here or copy the link below to download now!](#)

<https://www.nhstatehomeshow.net/exhibitors.html>

To view the online floor maps:

The NH State Home Show will celebrate its 51st Annual Show in March 2018. With over 9000+ in attendance at the 2017 show it continues to be the longest running and largest show north of Boston. Sign up today and be a part of this great event as the show continues to grow!

Please contact me with any questions. Thank you.

Sincerely,
Sharon Wayman

NH State Home Show Manager



NH Home Builders Association
119 Airport Road, Concord, NH 03301
Tel: 603-226-6538

Fax: 603-228-1877

Email: swayman@nhhba.com

<https://www.nhstatehomeshow.net/>



A Free Member
Benefit of NHHBA
www.NHHBArebates.com



WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?



If you use any of these
50+ participating
manufacturers

Then it's **EASY**
to participate!

- ① Register
- ② Submit a Rebate Claim
- ③ Receive a Rebate Check



The average rebate
per Builder/Remodeler company
who participated in 2016 was
\$1,206.93!

Register & Claim:

☎ 866-849-8400
🏠 www.NHHBArebates.com
📱 /MemberRebateProgram

The key to success in our organization
is attending meetings and connecting with other business professionals.

Calendar Of Events



*Save
The
Dates!*

2017

December 6th

Annual Silent Auction-Holiday Social and Toy Drive
Executive Court Banquet Facility (next to the Yard Restaurant)
6-9pm
Delicious hors d'oeuvres and holiday dinner buffet will be served

2018

January 9-11

NAHB – International Builders Show-Orlando, Florida

January 17th

Joint meeting with Greater Manchester Nashua HBRA
5:30-7:00pm
Beer Tasting-The Backyard Brewery and Kitchen

February 7th

STAY TUNED!!

February 21st

Educational Breakfast-Derryfield CC
8:30-11:00 am
Topic to be announced

March 2-4

NH State Home Show-Radisson Hotel-Manchester, NH

March 7th

Santo Insurance-Salem, NH
Networking-GET SMART SPEAKER

March 15th

Annual NHHBA Ski Day-Cannon Mountain

April 4th

Pinkerton Day and Mini Trade Show

May 4th

Messina's Flooring
Salem, NH

June

Annual Golf Tournament/Summer Social Sizzler
More details to come!



Special Houzz Benefits for NAHB Members

Join over 25,000 NAHB members and take advantage of the NAHB-Houzz Strategic Alliance.

Benefits Include:

- Special pricing on Pro+ local advertising
- Houzz Concierge Service for one-on-one support
- Up to 10% off Houzz Shop products for you and clients

Learn more at houzz.com/nahbmembers

What are NAHB members saying about Houzz?

"Thanks to the NAHB-Houzz Strategic Alliance, I can display verified membership and designations badges, helping homeowners distinguish my firm from the others that lack credentials."

— Z Interior Decorations, Inc., Member of Charlotte-DeSoto BIA

"80% of my business is coming directly through Houzz. The best part is the quality of the homeowners who are reaching out."

— Gittleman Construction, Member of HBA of Southeastern Michigan

"We have received numerous leads and custom home projects since joining Houzz. We couldn't be happier and feel the investment is paid back every year."

— Scott Wilson Architect, LLC., Member of Huntsville/Madison County BA



Limited Time! 10% + 2% Discount for NAHB Members from Lowe's

October 16th through November 17th NAHB Members should print out this coupon and save 10% on your Lowe's Account Receivable (LAR) and Lowe's Business Account (LBA). Visit www.Lowe'sForPros.com/NAHB and register to save an additional 2% off of your LAR or LBA and free delivery on purchases of \$500 or more**.

If you miss this limited time offer, visit www.Lowe'sForPros.com/NAHB and register to save 5% every day when using Lowe's credit, plus for NAHB members LAR/LBA accounts are both eligible to receive the additional 2% statement discount*.

Samantha Powell
Manager
Affinity Programs
National Association of Home Builders
 1201 15th Street, NW
 Washington, DC 20005

D 202 266 8430
 F 202 266 8559 T 800 368 5242 x8430
spowell@nahb.org

*Offer is not automatic, see store for details. Terms and conditions apply.

**Exclusions and standard delivery rules apply, discount taken at time of purchase, see store for details.

NOV. Southern New Hampshire Home Builders & Remodelers Association

2017 P.O.Box 495 | Londonderry, NH 03053