



# ON THE LEVEL

NEWSLETTER | APRIL 2018

*"Professionals Committed To Excellence"*

**JUMP INTO SPRING WITH US!**  
**WEDNESDAY MAY 2ND**  
DETAILS PG. 3

Thursday June 7th

**Annual Charity Golf Tournament  
and Summer Sizzler Social PG. 4**

HIGHLIGHTS FROM OUR  
**19th Annual Pinkerton Day**  
START ON PG. 6!

# THANK YOU RENEWING MEMBERS!

Dube-Plus Construction Company, Inc.  
Lori Langan  
603-329-5077

James Hardie  
David Elkas  
401-919-0415

Home Innovations Corporation  
Jon Goulet  
603-679-3304

Jemco Properties, LLC  
Jean Gagnon  
603-432-4195

Homescapes of New England, LLC  
Lynette Rogers  
603-734-4282

K and M Construction  
Karen Scanlon  
603-231-8886

Timberline Enterprise, LLC  
Mike Gagnon  
978-462-0402



## SNHHBRA

### 2018 Leadership

President  
**Bryan Coulombe**  
Tailored Living

Vice President  
**John MacKinnon**  
MacKinnon Construction

Treasurer  
**Travis Terry**  
Travis Terry & Co. CPA

Directors  
**Judy Powell**  
JL Powell Construction LLC

**Jan Jacome**  
Crossroads Contracting

**Jason Mlocek**  
Santo Insurance

**James Degnan**  
Andersen Corporation

**Paul Muckerheide**  
Granite State Hydroshield LLC

National Director  
**Lynette Rogers**  
Homescapes of New England

National Alternate Director  
**John MacKinnon**

State Director  
**John MacKinnon**



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## Jump Into Spring With Us

We're hoping you can join us at Messina's Flooring in Salem, NH

Enjoy delicious food and "beverage, browse Messina's beautiful showroom, GET SMART with a 10 minute topic courtesy of Terry Traynor and Narrow Street Films.

### **WHEN**

**Wednesday, May 2nd from 6-8 pm**

### **WHERE**

**Messina's Flooring -7 Industrial Way # 4, Salem, NH**

### **WHAT**

**NETWORKING, great food, beer and wine, GET SMART speaker  
50/50 raffle, Member Spotlight drawing**

### **COST**

**\$20.00 pp member/ \$25.00 pp non-member**

**Cash/Check accepted at the door**

**Credit Cards should be called in prior to avoid lines at check in**

### **RESERVATIONS ARE REQUIRED**

Please contact Lisa at [info@snhhbra.com](mailto:info@snhhbra.com) or 603-475-2855

We're looking forward to seeing you at Messina's Flooring!

# HAVE YOU SIGNED UP

YOU DON'T WANT TO MISS  
THE AIR CANNON AND POTTY PUTT!



# FOR THE GOLF TOURNAMENT?

**Thursday, June 7th- 8:00 am Shotgun  
Candia Woods Golf Links**

It's time for the SNHHBRA Annual Charity Golf Tournament and Summer Sizzler Social!

The SNHHBRA Annual Charity Golf Tournament will benefit a cause near and dear to the hearts of many NHHBA members – our very own “Hammers for Veterans”!

Enjoy a continental breakfast, grab your cart and head out to play 18 holes, test your skills with the Air Cannon and stop at the new POTTY PUTT contest!

**We have lots of fun planned for you!**

This is all followed by delicious BBQ luncheon, raffles and awards

***Not a golfer?***

Come to NETWORK and enjoy a delicious BBQ lunch and drinks with area building professionals! Just \$35.00 pp

*See the Player/Sponsor forms on the next page!*





## SNHHBRA Annual Charity Golf Tournament & Summer Sizzler Luncheon at Candia Woods

Thursday, June 7th-registration begins 7:00 am-shot gun 8:30 am  
To benefit Hammers for Veterans NH



Single Player \$135.00 Foursome \$520.00

Fee includes: Continental breakfast, 18 holes of golf, cart, golf balls, driving range, tees, giveaways, delicious BBQ luncheon, prizes for 1st, 2nd, 3rd place teams and contest holes.

Player #1: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Player #2: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Player #3: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Player #4: \_\_\_\_\_ Players Card \$25.00 \_\_\_\_\_

Contact Information Name: \_\_\_\_\_  
Company Name: \_\_\_\_\_ Telephone # \_\_\_\_\_

### Corporate Sponsorships Available

Gold and Silver sponsorships include:

A foursome with cart, name listed on signage and your company logo on the table tents.

**GOLD-** (limit one)- Ability to hang your company banner and speak from the podium.  
Your company will be highlighted in the June newsletter along with a one year (business card size) ad.

~~\$2000.00- SOLD- East Coast Lumber~~

**SILVER-** 6 month (business card size) ad in the newsletter. ~~\$1250. 00-~~

**BRONZE-** 2 players w/cart-3 month (business card size) ad in the newsletter \$750. 00-  
(additional 2 players \$200.00 w/cart)

#### Other sponsorships:

\_\_\_\_\_ -Hole in One \$500.

~~SOLD-~~ Putting Green Men \$300.(prize) ~~Travis Terry~~ ~~SOLD-~~ Longest Drive-Women \$300.(prize) Edward Jones

\_\_\_\_\_ -Putting Green Women \$300.(prize)

\_\_\_\_\_ -Closest to Pin Men \$300. (prize)

\_\_\_\_\_ -Closest to Pin-Women \$300. (prize)

\_\_\_\_\_ -Lunch Sponsor \$250.

\_\_\_\_\_ -Longest Drive-Men \$300. (prize)

\_\_\_\_\_ -Logo on Players Card pack \$200.

\_\_\_\_\_ -Lunch Sponsor (logo/sign) \$250.

\_\_\_\_\_ -Beverage Cart (logo/sign) \$200.

~~SOLD-~~ Beverage Coozie (single color logo) \$250. **Proulx**

~~SOLD-~~ Golf Tees (logo on bag) \$200. **Proulx Oil**

\_\_\_\_\_ -Logo on golf ball sleeves \$100.

*If you aren't playing golf, but would like to attend the Summer Social luncheon—\$35.00 pp \_\_\_\_\_*

Come and network with area building professionals, enjoy a delicious Grilled Steak and BBQ chicken luncheon, cash bar, raffles and more! Please arrive by 1:00pm

*Registration is easy, just complete this form and mail it to Lisa*

SNHHBRA -P.O. Box 495, Londonderry, NH 03053 or call your credit card info in to 603-475-2855

*All golf fees must be prepaid, we welcome credit card payments and checks.*

Charge to Credit Card: \_\_\_\_\_ MasterCard \_\_\_\_\_ Visa \_\_\_\_\_ Discover \_\_\_\_\_ AMEX or Check \$ \_\_\_\_\_

Acct. # \_\_\_\_\_ Exp. Date: \_\_\_\_\_ 3 digit \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Print Name: \_\_\_\_\_

All reservations are binding, cancellations cannot not be honored after June 4th . Thank you!

**Contact Lisa for more information 603-475-2855 or [info@snhhbra.com](mailto:info@snhhbra.com)**



# SNHHBRA Joins Forces With Students Entering The Trades!



# CTE



## 19th Annual Pinkerton Day and Mini Trade Show

On April 4th students were lined up outside of the Shepard Auditorium at the Excavator Challenge to test their skills, compliments of Tom Gardocki and New Era Excavating and to take a peek at the propane car courtesy of Palmer Gas and Oil.

SNHHBRA members and exhibitors set up displays to showcase their businesses to these students entering the trades. Seven CTE students participated in a “reverse job fair” this year, presenting themselves, their knowledge and experience to our members and were judged for best presentation. It was a fun twist and was a big hit with SNHHBRA businesses who are interested in employing the CTE students upon graduation. The top 3 students received a prize; other skill game winners were also rewarded. SNHHBRA members, students, faculty and staff all enjoyed a delicious variety of Dunkin Donuts, muffins, coffee and hot chocolate.

Key Note speaker James Degnan a sales representative for Andersen Windows and Doors, SNHHBRA board member and graduate of Pinkerton Academy spoke to the students sharing his business success story and journey to where is today, hard work and determination being an important theme.

SNHHBRA is committed to supporting and encouraging these students, they are the future of our industry!

This special event can only take place with the generous support of our members!



Tom Gardocki's Excavator Challenge



Pinkerton's Trades students “ Reverse Job Fair”



# Thank You To Our Sponsors!



# CTE



Pinkerton Day award-inning students

## Event Sponsors

The Granite Group | Lewis Builders Development, Inc.



Lisa Bowman-SNHHBRA Executive Officer with Beverly Donovan-Economic Development Director-Town of Derry  
Jennifer Haskins CTE Director and Lynette Rogers- NH Home Builders New Hampshire Home Builders Association president

# Thank You To Our Sponsors!



# CTE



**Bryan Coulombe-SNHBRA president and emcee of the event with Tom Gardocki-event chair**

## Program Sponsors

GA Daigle Plumbing Heating Cooling  
Home Innovations Corp

## Exhibitors

Birch Creek Building & Development, LLC  
Crossroads Contracting  
Cyr Lumber  
East Coast Lumber  
Erickson Construction Co., Inc.  
Homescapes of New England  
Lakes Region Community College  
Lewis Builders Development, Inc.  
Milton Cat  
NHTI  
Palmer Gas and Oil  
Resource Options  
The Granite Group



**Tom Loosigian  
Birch Creek Building and Development, LLC**

## Student Sponsors

ASAP Roofing 1  
All-Ways Accessible 4  
Granite State Hydrosheild 1  
J.L. Powell Construction, LLC 1  
In-Laws Construction, LLC 4  
Law Offices of Jeffrey A. Higgins 4  
Lewis Builders Development, Inc. 3  
MacKinnon Construction 4  
Mastic Home Exteriors/Plygem 2  
Messina's Flooring 6  
Moynihan Lumber 4  
Next Era Excavating 2  
New York Life 2  
Proulx Oil and Propane 2  
Salem Cooperative 2  
Santo Insurance-Jason Mlocek 4  
Santo Insurance-Jamie Santo 4  
Travis Terry CPA 4

## Donations

Mastic Home Exteriors/Plygem  
Milton Cat  
Palmer Gas



**Michelle Aprahamian-Palmer Gas and Oil  
with Kevin Salemi-Lewis Builders Development, Inc.**



# SNHHBRA Joins Forces With Students Entering The Trades!



# CTE



**Niles Erickson**  
Erickson Supportworks



**James Degnan-Key Note speaker**  
Andersen Windows and Door rep.  
and Pinkerton alumnus



**Doug Cullen-Career Services Manager**  
at Pinkerton Academy



**Donuts!**



★ ★ ★  
A PROGRAM OF THE  
BUILDERS CARE NH FOUNDATION



APRIL 28, 2018  
HOURS 7 am - 3 pm

**Yard Sale Location:**  
NH Home Builders Association  
119 Airport Road Concord, NH 03301

# YARD SALE



This year, the Hammers for Veterans program is holding a yard sale to raise funds which will provide professional construction related services to eligible NH veterans and their families. The sale will include raffle ticket items for prizes and fresh hot dogs while you shop.

We have had a lot of success with this program and hope to help even more families in need this year with your help!

#### How to get involved:

We are accepting monetary donations as well as any new or gently used items for the sale. For more information email [info@nhhba.com](mailto:info@nhhba.com) or call (603)228-0351

*Your donations are tax deductible.*

Organized by  
[BuildersCareNH.com](http://BuildersCareNH.com)

FACEBOOK:  
[/hammer.for.veterans.nh](https://www.facebook.com/hammer.for.veterans.nh)

If you are unable to attend, but still want to contribute, you can give online through...

#### OUR SPONSORS



#### RAFFLE ITEMS



**BuildersCareNH.com**



# MANCHESTER SESSION THURSDAY MAY 3



## Energy Codes and Zero Energy Homes Training

Thursday, May 3rd 2018, 8:30 am – 3:30 pm

This full-day training will include a morning session on building science, followed by an overview and comparison of the Residential 2009 and 2015 Energy Codes. The presentation will also discuss Zero Energy Homes. Topics to include: reducing energy loads, high efficiency building shells, and considerations for mechanical systems, domestic hot water and renewables!

***Breakfast and Lunch will be provided and CEUs are available!***

The Puritan Backroom  
245 Hooksett Road  
Manchester, NH 03104  
Thursday, May 3rd 2018  
8:30am—3:30pm  
Breakfast & Lunch will be served

Space is limited for this free training and pre-registration is required:

Register online at:

<https://www.eventbrite.com/e/energy-codes-and-zero-energy-homes-training-manchester-tickets-44446855742>

Or email Michael Woods at  
[michael.woods@gdsassociates.com](mailto:michael.woods@gdsassociates.com)

***Thank you to our Sponsors!***

# NHSAVES

**EVERSOURCE**

 **Liberty Utilities**

 **NEW HAMPSHIRE  
Electric Co-op**

 **Unitil**  
energy for life

# ATKINSON SESSION THURSDAY MAY 17



## Energy Codes and Zero Energy Homes Training

Thursday, May 17th 2018, 8:30 am – 3:30 pm

This full-day training will include a morning session on building science, followed by an overview and comparison of the Residential 2009 and 2015 Energy Codes. The presentation will also discuss Zero Energy Homes. Topics to include: reducing energy loads, high efficiency building shells, and considerations for mechanical systems, domestic hot water and renewables!

***Breakfast and Lunch will be provided and CEUs are available!***

Atkinson Resort & Country Club  
85 Country Club Drive Atkinson,  
NH 03811

Thursday, May 17th 2018

8:30am—3:30pm

Breakfast & Lunch will be served

Space is limited for this free training  
and pre-registration is required:

Register online at:

<https://www.eventbrite.com/e/energy-codes-and-zero-energy-homes-training-atkinson-tickets-44446874799>

Or email Michael Woods at  
[michael.woods@gdsassociates.com](mailto:michael.woods@gdsassociates.com)

***Thank you to our Sponsors!***

# NHSAVES

**EVERSOURCE**

 **Liberty Utilities**

 **NEW HAMPSHIRE  
Electric Co-op**

 **Unitil**  
energy for life



# MEMBER SPOTLIGHT



**www.eastcoastlumber.net**  
Helping to Build Communities Since 1976

Meet  
the East Coast Lumber  
Estimating Team!



Pictured: Bill Armstrong & Henry Couture

The folks in contractor sales and estimating at East Coast Lumber bring a lot to the table. They develop relationships with the customers to ensure their estimations for time, money, and materials are accurate, fair, and complete. If you haven't had the opportunity, let us introduce one of the newest members of the Estimating Team.

In the 3 years that Bill Armstrong has worked at East Coast Lumber, he's spent time in many different departments. He first started in the lumber yard, shifted to shipping and receiving, then to the contractor counter, and finally to contractor sales and estimating.

His favorite aspect of contractor sales and estimating is being able to look at the projects in depth and understand the background and material needs. He also enjoys helping out the retail staff and working at the contractor counter.

Yet another perk he enjoys is building better relationships with his customers.

Stop by to meet Bill and the rest of East Coast Lumber's Estimating Team!

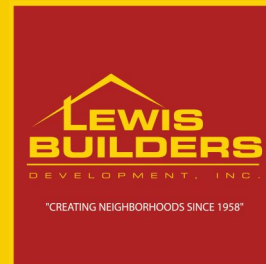
Phone: (603) 329-5322

Email: [info@eclumber.com](mailto:info@eclumber.com)



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# Calendar Of Events

The key to success in our organization is attending meetings and connecting with other business professionals.

*Save  
The  
Dates!*

**May 4th**

**Messina's Flooring  
Salem, NH**

**GET SMART SPEAKER-Terry Traynor-Narrow Street Films**

**June 7th**

**Annual Golf Tournament/Summer Social Sizzler  
Candia Woods  
8:30 am shotgun**





# Every Year Thousands Save Millions

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your business and your family

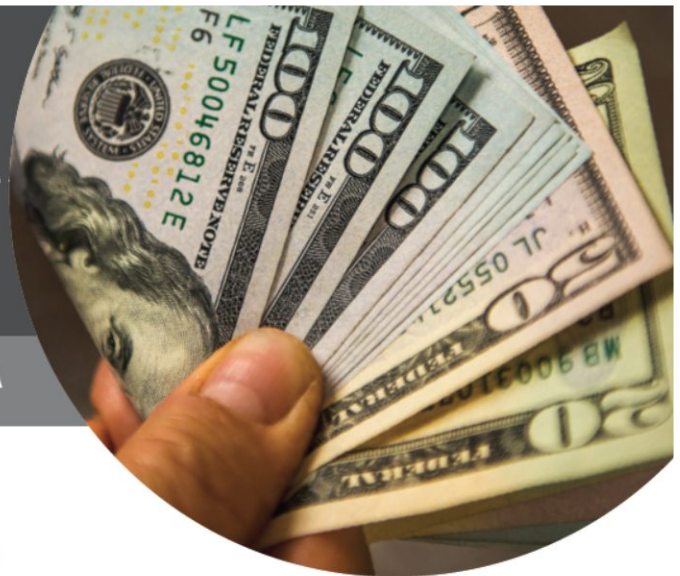
[nahb.org/MA](http://nahb.org/MA)



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