



# ON THE LEVEL

NEWSLETTER | OCTOBER 2018

*"Professionals Committed To Excellence"*

A photograph of a pumpkin patch with many orange pumpkins in the foreground. In the background, there is a stone building with a wooden door and a large tree.

NETWORKING  
IN NOVEMBER!

WED. NOV. 7 DETAILS PG. 3

2018 CORNERSTONE AWARDS!

HIGHLIGHTS PG. 5



*Welcome New Members!*

Vizuluxe  
Janet Bagley  
603-305-3806



*Thank You Renewing Members!*

Acadia Insurance  
Dan Connal  
603-646-1312

L & M Construction, Inc.  
Rick Mitchell  
603-329-5099

Birch Creek Building  
& Development  
Tom Loosigian  
603-401-2436

Lewis Builders  
Development, Inc.  
Josh Manning  
603-362-5333

Cimarron Realty Trust  
Michael McDonnell  
603-474-3000

MacKinnon Construction  
John MacKinnon  
603-883-6626

Drew's Affordable  
Steel Roofing  
Blaine Drew  
603-524-2561

Peter G. Kasnet, Inc.  
Peter Kasnet  
603-964-2529

Enterprise Bank  
and Trust Company  
Mark Owen  
978-656-5603

Star Construction  
Company, Inc.  
Bob Williams  
978-363-1267

Erickson Construction  
Co., Inc.  
Matt Erickson, Sr.  
603-883-0089

Steven Lewis, Inc.  
Steve Lewis  
603-362-6565

Selectwood Company  
Jennifer McElreavy  
800-922-5655



# SNHHBRA

## Leadership 2018-2019

President  
James Degnan

Vice President  
John MacKinnon

Treasurer  
Travis Terry  
Travis Terry & Co. CPA

Directors  
Lynette Rogers  
Homescapes of New England

Judy Powell  
JL Powell Construction LLC

Jason Mlocek  
Santo Insurance

Paul Muckerheide  
Granite State Hydroshield LLC

Rick Pierson  
Mid-State Lumber Corp.

Janet Bagley  
Vizuluxe

Jack Holmes  
CJ Architects

Brad Sawler  
Oxland Builders, LLC

Tom Loosigian  
Birch Creek Building and Development

National Director  
Lynette Rogers

National Alternate Director  
John MacKinnon

State Director  
John MacKinnon

# Networking In November



Tax time is right around the corner, are you ready? Do you have questions about new tax laws for 2018?

Our GET SMART speaker Travis Terry CPA will fill you in and take questions!

Join us at Home Innovations Corp for Networking, casual fare, libations, 50/50 raffle, GET SMART speaker and Member Spotlight drawing.

And help our less fortunate NH families by bringing non-perishables to our FOOD DRIVE!!

## **WHEN**

**Wednesday, November 7th from 6-8pm**

## **WHERE**

**Home Innovations Corp  
68B Fogg Road Epping, NH**

## **WHO**

**Members, staff and business  
associates-All are welcome!**

## **COST**

**\$20.00 pp member/staff and \$25.00  
non-member**

## **RSVP**

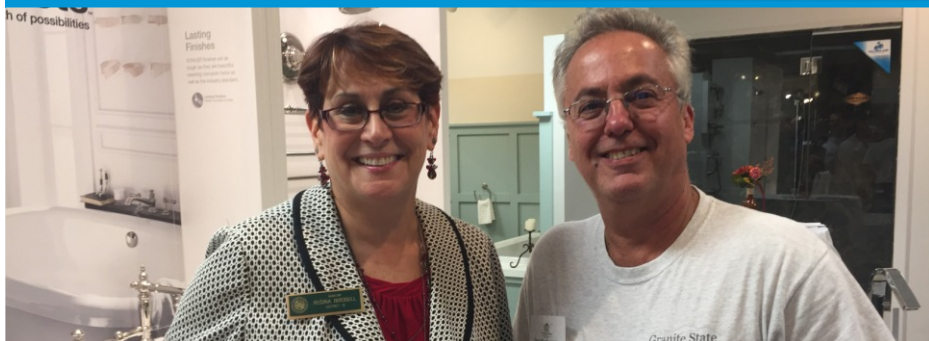
**On or before Friday  
November 2nd**

Contact Lisa at [info@snhhbra.com](mailto:info@snhhbra.com) or 603-475-2855

# Thanks to our wonderful hosts!



Rand Hinman  
The Granite Group



NH Senator Regina Birdsell and Paul Muckerheide-Granite State Hydroshield, LLC



Dennis Long-Best Value Messaging  
with Janet Bagley-Vizuluxe

We would like to thank the Ultimate Bath Store/The Granite Group for their hospitality!! Rand Hinman and his staff always make us feel most welcome when they host events!!

Members enjoyed browsing around the beautiful showroom and hearing from the rep. of Bain Ultra about the latest trends in tubs and bathrooms.

We were very fortunate to have Senator Regina Birdsell there to meet and greet our members. She assisted with the Installation of Officers ceremony as well, we appreciate her taking the time to be with us that evening!



Long time SNHHBRA members  
Steve Lewis-Sтивен Lewis, Inc. and John  
MacKinnon-MacKinnon Construction



Joe Harnois-Harber Construction  
James Degnan  
Andersen Window and Doors  
and Jack Holmes-CJ Architects



Travis Terry-Travis Terry, CPA  
Jason Mlocek-Santo Insurance  
Tom Loosigian-Birch Creek Bldg. Development  
and Bryan Coulombe-Tailored Living



Paul Reid and Bonnie Breen  
both happily retired but  
still part of the SNHHBRA family



# Cornerstone awards

*Recognizing Excellence In The Building Industry*



On September 20th members from all over the state came together at the Manchester Country Club to award outstanding NHHBA members for their achievements at the **Cornerstone Awards**.

We couldn't be PROUDER of our Southern Members! Here are local winners and the categories:

**Light Commercial Interior Design**  
**CJ Architects-GOLD**

**Architectural Design Light Commercial**  
**CJ Architects-GOLD**  
**DeStefano Architects- 2 SILVER**

**Most Creative Public Relations**  
**Liberty Hill Construction, LLC-GOLD**



**Best Creative Use of Social Media**  
**Lewis Builders Development, Inc.-GOLD**

**Best Video (Broadcast TV or YouTube)**  
**Lewis Builders Development, Inc.-GOLD**

**Most Valuable Team Member: Associate**  
**DeStefano Architects-GOLD**

**Kitchen Remodel \$25K-\$50K**  
**DeStefano Architects-GOLD**

**Kitchen Remodel \$75K-\$125K**  
**Crossroads Contracting-GOLD**

**Residential Remodel \$100K-\$300K**  
**ALC Design-GOLD**  
**Crossroads Contracting- 3 BRONZE**

**Residential Remodel \$300K-\$500K**  
**Crossroads Contracting-GOLD**  
**ALC Design- 2 SILVER**



**Residential Remodel over \$500K**  
**DeStefano Architects-GOLD**

**Best Historical Renovation**  
**DeStefano Architects-GOLD**  
**Homescapes of NE 2-SILVER**  
**CJ Architects-3 BRONZE**

**Community Service Project**  
**Lewis Builders Development, Inc. - 2 SILVER**  
**DeStefano Architects- 3 BRONZE**

**Specialty Outbuilding-Residential**  
**Lewis Builders Development, Inc-GOLD**

**Single Family Attached Condo**  
**Lewis Builders Development, Inc.-GOLD**

**Commercial over \$500K**  
**DeStefano Architects-GOLD**

**Best Energy Efficient Project**  
**Lewis Builders Development-GOLD**

Congratulations to our extraordinary members!

[\*\*CLICK FOR MORE!\*\*](#)

# MEMBER SPOTLIGHT



**Kevin Salemi**  
Marketing Manager  
Lewis Builders

603-362-1935  
ksalemi@lewisbuilders.com

Kevin joined **Lewis Builders Development** of Atkinson, NH in June 2016 after 20 years working in the non-profit sector. He graduated at the University of New Hampshire with a Bachelor of Science degree in Business Administration: Information Systems and a minor in Computer Information Technology. Kevin served as the Technology Director, Membership Director, and more recently Director of Development & Marketing within the Boys & Girls Club Organization. One of his major accomplishments includes receiving five national Marketing & Communications Awards for events, publications, online marketing, and comprehensive marketing.

As Marketing Manager at Lewis Builders Development, Kevin coordinates team marketing efforts across several of the Lewis Group of Companies. He also oversees UAV operations as a FAA Licensed Remote Pilot.

Kevin currently lives in NH and in his spare time, enjoys spending time with family, skiing, playing soccer and getting outdoors. He also contributes a fair amount of time to his video production and photography business, Falling Leaf Images & Productions.

## OUR Golf Committee HARD AT WORK

Planning Our Next Golf Outing  
for 2019!

Jan Jacome, Travis and Tom Terry enjoyed a Customer Appreciation Day at Candia Woods, while at the same time making arrangements for our next golf outing!



**-SAVE THE DATE-**

**Thursday**  
**June 6th, 2019**  
**7:30 am**

**SNHHBRA**  
**Annual Charity Golf Tournament**  
**at Candia Woods**

 **east coast lumber**  
BUILDING SUPPLY COMPANY  
**www.eastcoastlumber.net**  
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# WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?

Register & Claim:

☎ 866-849-8400

🌐 [www.NHHBArebates.com](http://www.NHHBArebates.com)

📱 /MemberRebateProgram



**A Free Member Benefit of NHHBA**

[www.NHHBArebates.com](http://www.NHHBArebates.com)

**IF YOU USE ANY OF THESE**

**50+** PARTICIPATING MANUFACTURERS



**THEN IT'S EASY TO PARTICIPATE!**

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2017 WAS

**\$1,169.69!**



# Annual Silent Auction Holiday Social & Toy Drive

**December 5th 6:00pm to 9:00pm**

**SAVE THE DATE!**

It's always a crowd pleaser so be sure to mark your calendar for our BIG HOLIDAY PARTY!

**Wednesday, December 5th from 6-9 pm  
The Executive Court  
(behind the former Yard Restaurant)  
Manchester, NH**

We will have Silent Auction items for everyone on your holiday shopping list!  
Unwrapped toys will be collected for NH children in need-TOYS FOR TOTS  
[Click here to learn about sponsorship opportunities!](#)



***Make This  
The Year  
You Get  
Involved!***

We're looking for FUN, dedicated, creative members who would like to get more involved. We currently have openings on our:

***Silent Auction committee***


***Pinkerton Day committee***

***Golf committee***

***and our Board of Directors***

Please contact Lisa to see how you can help! [info@snhhbra.com](mailto:info@snhhbra.com) or 603-475-2855

# 2018 Calendar Of Events

The key to success in our organization is attending meetings and connecting with other business professionals. 

**November 7th** Home Innovations Corp  
Epping NH  
6-8 pm  
NETWORKING-50/50 raffle  
Member spotlight and MORE



**December 5th** Annual Silent Auction  
Holiday Social and Toy Drive  
The Executive Court  
Manchester, NH  
6-9pm

**January 30th** Joint meeting with the Greater Manchester Nashua HBRA  
Location TBA

**March 8-10** NH State Home Show  
Manchester, NH



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