



# ON THE LEVEL

NEWSLETTER | MAY 2019

*"Professionals Committed To Excellence"*

WE WILL SEE YOU

**THURSDAY JUNE 6th!**

**DETAILS PG. 3**

*Welcome New Members!*

Longevity Home, LLC  
Cynthia Heggie  
978-609-0686

*Thank You Renewing Members!*

Beaux Woods Contractors  
John Wuellenweber  
603-568-1115

Gray Construction  
Robert Gray  
603-964-9234

Brock's Plywood Sales  
Billy Rowe  
603-332-4065

Homescapes of New England, LLC  
Lynette Rogers  
603-734-4282

Bank of New England  
Kelley Beavers-affiliate  
603-894-5700

In-Laws Construction, LLC  
Roger Demanche  
603-483-5064

Skillings & Sons, Inc.  
Douglas Skillings  
603-459-2600



# SNHHBRA

## Leadership 2019

President  
James Degnan

Vice President  
John MacKinnon

Treasurer  
Travis Terry  
Travis Terry & Co. CPA

Directors  
Lynette Rogers  
Homescapes of New England

Judy Powell  
JL Powell Construction LLC

Jason Mlocek  
Santo Insurance

Paul Muckerheide  
Granite State Hydroshield LLC

Rick Pierson  
Mid-State Lumber Corp.

Janet Bagley  
Vizuluxe

Brad Sawler  
Oxland Builders, LLC

Tom Loosigian  
Birch Creek Building and Development

National Director  
Lynette Rogers

National Alternate Director  
John MacKinnon

State Director  
John MacKinnon



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# Call Your 'Best Golf Buddy' and get signed up!



**THURSDAY  
JUNE 6th  
8:30 am Shotgun**

**Candia Woods  
Golf Links  
Candia, NH**

**It's time for the SNHHBRA Annual Charity Golf Tournament and Summer Sizzler Social!**

Again this year our Charity golf tournament will benefit a cause near and dear to the hearts of many NHHBA members – our very own “Hammers for Veterans”!

Enjoy a continental breakfast, grab your cart and head out to play 18 holes, test your skills with the Air Cannon and stop at the always “UNIQUE” putting contest!

**\*\*Just a hint there's still time to BINGE WATCH Caddy Shack to learn fun trivia facts as you will be tested at our Caddy Shack trivia challenge for prizes!!**

The FUN is followed by a delicious BBQ luncheon, raffles and awards.

Raffle donations are also appreciated, logo wear, gift cards and promo products

**Not a golfer?**

Come to NETWORK and enjoy a delicious BBQ lunch and drinks with area building professionals!!

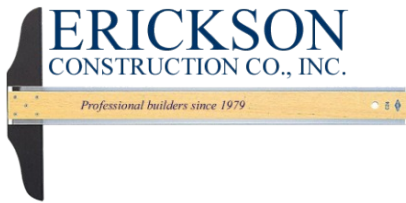
This is our May meeting and the last of the season, so don't miss out!

\$35.00 pp

[Click here for the Player/Sponsor form!](#)



# Thank You Erickson Construction!



On Wednesday May 1st our members and friends came out to support and learn more about Erickson Construction and Erickson Foundation Supportworks in Hudson, NH.

Matt Erickson, Jr. gave us some background on their family business as well as how their foundation repair/support systems work.

Our GET SMART speaker Mirjam Ijtsma of Cultural Chemistry gave us some “points to ponder” on Marijuana in the workplace. It’s a very complicated situation for employers to navigate as things are still in “flux” on so many levels. We appreciate Mirjam coming to open up a lively discussion on this topic; we all agreed there was more to this matter than could be discussed in just 15 minutes. A more lengthy panel type seminar may be valuable next season.

If you were unable to attend the May meeting but interested in learning more about Erickson Foundation Supportworks, please feel free to stop in or call the Erickson’s for more.



**Matt Erickson Jr.-Erickson Construction**

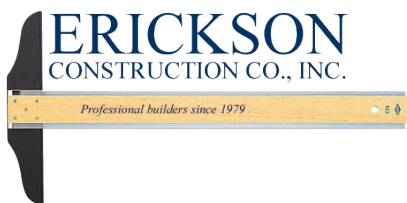


**Brad Sawler-Oxland Builders  
with Rick Pierson-Mid-State Lumber**



**Niles Erickson and Chris Hanulec  
Erickson Construction**

# Thank You Erickson Construction!



**James Degnan**  
Andersen Windows  
and SNHHBRA president



**Bill Dawes-EnergyNorth-Americas with  
Duffy McCarthy and Matt  
of Sales and Marketing Associates**



**Ted Leblanc**  
Crown Point Cabinetry  
with Jeanette Erickson  
Erickson Construction



**Andrea and Phil Messina**  
Messina's Flooring  
with Paul Muckerheide  
Granite State Hydrosield, LLC



**Sean Murray-Proulx Oil and Propane**  
Tom Loosigian-Birch Creek  
Building and Development with Loreen  
Terry and Bonnie Breen







# MEMBER SPOTLIGHT

## Invictus Spray Foam

Insulation is not a sexy topic. It is not granite, marble, hardwood floors, a new bathroom or a new kitchen. However, insulation is critical to a quality, comfortable home. Air leaks, vapor barriers and insulation products directly affect a home's energy costs for its entire life -- forever. **Invictus** helps homeowners significantly reduce their monthly energy costs. Their BPI Certified Professionals perform Energy Audits and they work with state rebate programs to insulate and seal homes at the lowest possible cost to the homeowner. They help homeowners feel good about turning their heat up or turning their AC on a little earlier, they want them to be more comfortable and save money while doing it!

**Invictus Spray Foam** is a family owned and operated company with decades of experience in the construction industry. They have focused on Spray Foam for the past six years and have sprayed well over 1,000,000 board feet. They provide builders and homeowners with the correct insulation solutions for any project based on requirements, wants and budget. They want their relationship with builders to be boring! They communicate well, do what they say they will do and provide a consistently high quality product. **Invictus** wants to be your trusted resource.

Please reach out to Chris Webb with questions at:  
[chris@webbinsulation.com](mailto:chris@webbinsulation.com)



# 2019 Calendar Of Events

The key to success in our organization is attending meetings and connecting with other business professionals.

June 6th

Annual Charity Golf Tournament  
and Summer Sizzler Luncheon

\* Open to golfers and non-golfers alike!\*

*Save  
The  
Dates!*

July-August

**Summer break!**

Office remains open, please contact us:  
[info@snhhbra.com](mailto:info@snhhbra.com)

## Congratulations To Sharon Wayman NHHBA Executive Director



**Sharon Wayman**  
NHHBA Executive Director

Sharon Wayman has been elected and hired as the Executive Director of the New Hampshire Home Builders Association (NHHBA), Concord.

Sharon has been with NHHBA since 1987, serving in various positions over the years, including accounting and finance manager, as well as managing all of the workings of the NH State Home Show, the largest home show north of Boston.

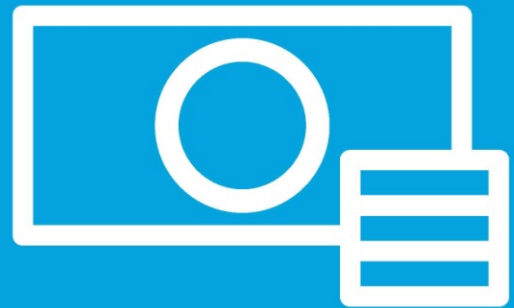
Joe Harnois, President of both the NHHBA and Atlantic Builders Supply N.E., Inc. stated that "The Executive Committee hired Sharon because she has served loyally for many years with NHHBA, so we know she has excellent ethics and has in-depth knowledge of the home building industry, as well as the association."

Congratulations, Sharon!

# Members Save Millions

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you, your business and your family



## SAVINGS

[nahb.org/Savings](http://nahb.org/Savings)





# *Do Business With A Member!*



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