



# ON THE LEVEL

NEWSLETTER | DECEMBER 2019

*"Professionals Committed To Excellence"*

*Happy Holidays*



**CELEBRATE CHINESE NEW YEAR WITH US!**  
**JOINT MEETING | WEDNESDAY JANUARY 8**

ALL THE INFO PG. 3!





## Welcome New Members!

DF Richard  
Richard Card

iHeartMedia  
Trudy Sutherland

Harvey Building Products  
AJ Giammichele

## Thank You Renewing Members!

American Cabinet Corp  
Jim Derderian

Bank of New England  
Tom Terry

Palmer Gas and Oil  
Michelle Aprahamian

Santo Insurance  
Jason Mlocek-affiliate



# SNHHBRA

## Leadership 2019-2020

### Executive Directors

Lynette Rogers  
*President*

Tom Loosigian  
*Vice President*

Travis Terry-Travis Terry & Co. CPA  
*Treasurer*

### Local Directors

James Degnan  
Andersen Windows and Doors

John MacKinnon  
MacKinnon Construction

Jason Mlocek  
Santo Insurance

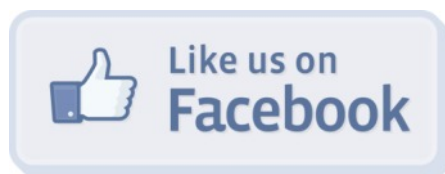
Paul Muckerheide  
Granite State Hydroshield LLC

Chris Webb  
Invictus Spray Foam

*National Director*  
Lynette Rogers

*National Alt. Director*  
John MacKinnon

*State Director*  
John MacKinnon



[click here!](#)

# JOIN US!



An OLD FAVORITE returns in January!!

If your New Year's resolution was to expand your business opportunities then this event is for you!

It's been a few years, but we've decided to bring back our Chinese New Year party at the "new" Chief Wok in Salem, NH.

This time around we'll meet jointly with the Greater Manchester Nashua HBRA.

Come to enjoy heavy appetizers, cash bar, raffle and **EXPANDED NETWORKING!**

[CLICK HERE TO REGISTER TODAY!](#)





# *Annual Silent Auction Holiday Social and Toy Drive* **SNHHBRA Celebrating Together!**

Thanks to everyone who participated as a sponsor, volunteer or holiday reveler!

Our new venue at Brookstone was the perfect location for our group to gather and enjoy the festivities!

This event continues to be our largest event of the year, bringing Southern NH's finest building professionals together to celebrate and support our local association and community!

Our photo booth, new game of Left Right Center and Lottery Board raffle added to FUN!

[Be sure to check and like the photos on our FB Page! \(CLICK HERE\)](#)

The generosity of our building community never ceases to amaze us!

Our financial goal was met and the Toys for Tots table overflowed with toys for NH kids in need.

A very special THANK YOU to our sponsors!

## **PLATINUM**

James Hardie

## **GOLD**

Crown Point Cabinetry  
Granite Group

East Coast

Ferguson

Lewis Builders

Spray Foam Distributors of NE

## **SILVER**

Cyr Lumber

Messina

Santo Insurance

Timberline

## **BRONZE**

Liberty Mutual

Raynor Door

Palmer Gas

Proulx Oil

Our hard working committee and volunteers deserve a very **BIG THANK YOU!** We couldn't have done it without them!

**Lynette Rogers**

Chair

Homescapes of NE

**Elizabeth Lewis Morse**

Lewis Builders and  
Development Inc.

**Chris Webb**

Invictus Spray Foam

**Jason Mlocek**

Santo Insurance

**Michelle Aprahamian**

Palmer Gas and Oil

**Paul Reid**

**Bonnie Breen**

Wishing you and yours a Happy  
and Prosperous 2020!!



**Chris Webb-Invictus Spray Foam and  
Silent Auction committee member**



**US Marines collect toys for NH children in  
need with Lynette Rogers-SNHHBRA  
president and Lisa Bowman-SNHHBRA EO**

## IMPORTANT ANNOUNCEMENT for our Members



### IMPORTANT ANNOUNCEMENT REGARDING CHANGES TO “CODE”

Building officials William McKinney-City of Nashua and Wayne Richardson-Town of Bedford recently made a presentation to NHHBA members regarding changes to Building CODE. They kindly shared with all NHHBA members their power point presentation which is attached here for your information.

We thank them for sharing their knowledge and expertise with our membership!

If you have questions please contact Bill directly:  
**McKinneyW@nashuanh.gov**

[DOWNLOAD THE FULL PDF HERE](#)

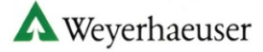


DO BUSINESS  WITH A MEMBER



## **FREE BUILDER-WORKSHOP** **Monday, January 6th, 2020**

10-3pm at Middleton Lumber, Meredith  
(Lunch Included courtesy Weyerhaeuser)



### MORNING SESSION

Engineering terms and definitions • Floor loading  
Roof types - Roof loading • Load development (hand exercises)

### AFTERNOON SESSION

Forte Software training - setup, beam, joist, and column sizing,  
wind loads on walls (Tall wall).

**WE'RE MORE THAN HOMES**

We're always learning.

**Reserve Your Seat!**

[lakesregionbuilders@gmail.com](mailto:lakesregionbuilders@gmail.com)





# Calendar Of Events 2020

The key to success in our organization is attending meetings  
and connecting with other business professionals.

January 8th	Joint meeting with Greater Manchester Nashua group Celebrate "Chinese New Year" Expanded NETWORKING opportunities, raffles and more!  New Chief Wok Restaurant 224 N Broadway Salem, NH
January 21-23	International Building Show-NAHB
February 5th	Baron's Major Brands 12 Plaistow Road, Plaistow, NH from 6-8 pm  NETWORKING-50/50 raffle
February 26th	NHHBA Annual Ski Day at Cannon Mountain
March 6-9th	NH STATE HOME SHOW
March 19th	ENERGY-breakfast workshop 8:45 am check in-NOON At Santo Insurance conference room 224 Main Street, Salem, NH  Light breakfast fare and coffee will be served
April 1st	Roundtable discussion with CTE students
May 6th	603 Brewery-Tour their beautiful new facility, NETWORK Enjoy delicious food from their new menu and a complimentary pint or flight
June 4th	Annual SNHHBRA Charity Golf Tournament and Summer Sizzler Social 8:00 am shotgun start- Candia Woods Golf Links

**"ACTIVE MEMBERS ARE SUCCESSFUL MEMBERS"**



**YOUR BUSINESS DESERVES  
GROUND-BREAKING BENEFITS.**

**2019 RAM FLEET VEHICLE LINEUP**

Optional equipment shown.

Home builders face a demanding work site — and they demand the most from their work vehicles. That's why we build Ram trucks to always be ready for the big job and to never buckle under pressure. Use your NAHB membership to get the dependable power of Ram trucks and give it everything you need to get your job done. Built to withstand and outlast. Our Ram trucks are in it for the long haul.

➤ Visit [NAHB.ORG/FCA](http://NAHB.ORG/FCA) for more details.

**NAHB MEMBERS AND EMPLOYEES:**

Get a  
**\$500 CASH  
ALLOWANCE<sup>1</sup>**  
*on many Chrysler,  
Dodge, Jeep®, Ram or FIAT®  
Brand vehicles.*

Up to  
**\$1,000  
ALLOWANCE<sup>2</sup>**  
**ON THE JOB**



**MOST NATIONAL AND LOCAL  
INCENTIVES**

Family members<sup>3</sup> are also eligible for the \$500 cash allowance<sup>1</sup>.



FCA US LLC IS A PROUD AFFINITY PROGRAM PROVIDER FOR  
THE NATIONAL ASSOCIATION OF HOME BUILDERS.

<sup>1</sup> Available on select models. Please see dealer for more details and complete eligibility requirements. <sup>2</sup> On The Job incentives apply only to NAHB members and member company employees. NAHB members and member company employees: see dealer for On The Job incentive details, program rules, and eligibility requirements. On The Job is a retail incentive program; see your dealer for official program rules. Offer ends 1/2/19. Inquire about eligibility by calling 877-ONTHEJOB (877-666-4356) or by logging on to [FOIWorkbooks@naahd.com](http://FOIWorkbooks@naahd.com). <sup>3</sup> Family members must reside in the same household as member. See dealer for details on cash allowances. ©2018 FCA US LLC. All Rights Reserved. Chrysler, Dodge, Jeep and Ram are registered trademarks of FCA US LLC. FIAT is a registered trademark of FCA Group Marketing S.p.A., used under license by FCA US LLC.





# WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?

## Register & Claim:

☎ 866-849-8400

🖱 [www.NHHBArebates.com](http://www.NHHBArebates.com)

📘 /MemberRebateProgram



**A Free Member Benefit of NHHBA**

[www.NHHBArebates.com](http://www.NHHBArebates.com)

**IF YOU USE ANY OF THESE**

**50+** PARTICIPATING MANUFACTURERS



**THEN IT'S EASY TO PARTICIPATE!**

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check



THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2018 WAS

**\$1,366.10!**



DO BUSINESS



WITH A MEMBER

