

# ON THE LEVEL



HomeBuilders  
ASSOCIATION  
SOUTHERN

NEWSLETTER | FEBRUARY 2021

*"Professionals Dedicated To Excellence"*



WIN A LUXURY WEEKEND GETAWAY!  
see page 7



# NHHBA Annual Ski Day



Details page 5

# Calendar Of Events

February 24th	<b>NAHB ORIENTATION</b> Learn about all the benefits of membership Zoom Meeting 3:30 pm
March 3rd	<b>NHHBA Annual Ski Day</b> at Cannon Mountain
March 10th	<b>Marketing Workshop</b> "Develop an Integrated Marketing Plan" Zoom Meeting
April	To be announced
May	To be announced
June 8th	<b>SNHHBRA Annual Charity</b> <b>Golf Tournament at Candia Woods</b>



## SNHHBRA

### Leadership 2021

#### Executive Directors

- vacant -  
President

**Tom Loosigian**  
Vice President

**Travis Terry-Travis Terry & Co. CPA**  
Treasurer

#### Local Directors

**Jason Mlocek**  
Santo Insurance

**Paul Muckerheide**  
Granite State Hydroshield LLC

**Chris Webb**  
Invictus Spray Foam

**Mike Barrett**  
East Coast Lumber

**Lynette Rogers**  
Homescapes of NE

**John MacKinnon**  
MacKinnon Construction

**National Director**  
Lynette Rogers

**National Alt. Director**  
John MacKinnon

**State Director**  
John MacKinnon

Connect with your association!

[SNHHBRA.com](http://SNHHBRA.com)

Facebook  
[TinyUrl.com/Facebook-SNHHBRA](https://www.facebook.com/SNHHBRA)

DO BUSINESS WITH A MEMBER





## Welcome New Members!



Eco Sound Builders, LLC  
Peter Robie  
Ethan Korpi  
603-986-8467  
[www.ecosoundbuilders.com](http://www.ecosoundbuilders.com)



## Thank You Renewing Members!



American Cabinet  
Stacy Deguliemo  
978-687-6825  
[www.americancabinetcorp.com](http://www.americancabinetcorp.com)

Pella Windows and Doors  
Jack Tull  
603-395-0555  
[www.pellaofconcord.com](http://www.pellaofconcord.com)

Bedford Design Consultants, Inc.  
Bob Baskerville  
603-622-5599  
[www.bedforddesign.com](http://www.bedforddesign.com)

Travis Terry & Co. CPA  
Travis Terry  
603-898-2511  
[www.travisterrycpa.com](http://www.travisterrycpa.com)

Belletete's  
Eddie Olson  
603-532-4619  
[www.belletetes.com](http://www.belletetes.com)

William Gaver  
603-522-9007





An OSHA 10-Hour Construction Industry Training  
 Instructions by  National Safety Council of NNE

**Day 1: Monday, March 1st, 2021**

\*8:00am - 2:00pm

**AND**

**Day 2: Tuesday, March 2nd, 2021**

\*8:00am - 2:00PM

(\*Classes begin promptly at 8am sharp, please log in via ZOOM link 15 minutes early at 7:45am)

Includes: Two 15 Minute Breaks and 30 Minute Lunch Break

Upon completion, the student receives their OSHA card.

### **NH HOME BUILDER MEMBER SPECIAL**

**NHHBA MEMBER'S COST JUST \$39/PP!**

Non-Members \$80pp

Companies register employees at: [lakesregionbuilders@gmail.com](mailto:lakesregionbuilders@gmail.com)

**CALL 387-1817 FOR MORE DETAILS**

*Making Your Membership Work For You!*

Sponsored by:



**Melcher & Prescott**

**INSURANCE**

KNOWLEDGE. TRUST. CONFIDENCE.



## **Biden's Broad Stimulus Package Will Help Housing**

February 3 2021

Read the full article here at [NAHBNOW.com](http://NAHBNOW.com)

**Cannon****NHHBA  
Annual Ski Day  
2021****Wednesday March 3, 2021  
8:30 AM to 4:00 PM****Cannon Mountain | 260 Tramway Drive | Franconia, NH 03580**

Arrive at 8:30 am, we'll gather at the Peabody Quad at 9:15 am and will swing through again at 9:30 am for late comers. Feel free to ski with the group or on your own, all ski levels are welcome.

**Fees/Admission**

There is no charge to attend; you must purchase your own ticket online in advance. They do sell out, so don't delay! Be sure to check the [cannonmt.com](http://cannonmt.com) website for protocols.

We are offering a casual tailgate lunch for those who REGISTER, including soft drinks. We will be located in the lower pods on the Tuckerbrook side of the mountain and lunch will be served at 11:45 am. It may be a good idea to park in that area and you may want to bring a chair and have access to your belongings.

**[Click here to register!](http://events.constantcontact.com/register/event?llr=u8zubg4ab&oeidk=a07ehird57c6b3bcf2d)**

<http://events.constantcontact.com/register/event?llr=u8zubg4ab&oeidk=a07ehird57c6b3bcf2d>

Contact Lisa with any questions!

603-475-2855  
[info@snhhbra.com](mailto:info@snhhbra.com)

**Like Us On [Facebook!](#)**

# Get More Involved In 2021

## SAVE THE DATE SNHHBRA Charity Golf Tournament

**Tuesday June 8th 2021**

**Candia Woods | Candia, NH**

### **BE A TEAM MEMBER!!**

The Annual SNHHBRA Charity Golf tournament provides financial support to community organizations in need. We are currently preparing to get the 2021 tournament off and running! There are few vacancies on our committee, please consider joining us.

Our committee meetings this year will be virtual for a while and typically meet every other week for about an hour.

We can guarantee that you'll form some great new business relationships with our tight knit golf committee members. They are a devoted, friendly and FUN group from various parts of the building industry.

If you're interested in joining our team please contact Lisa at 603-475-2855 or [info@snhhbra.com](mailto:info@snhhbra.com)

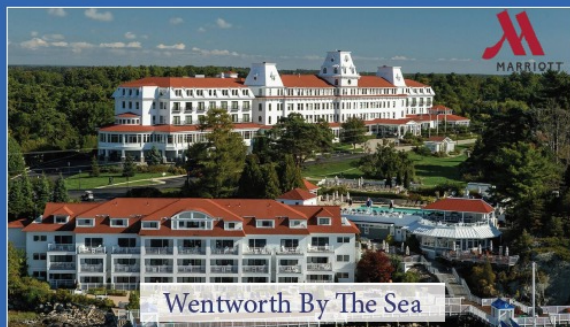


# WIN A LUXURY WEEKEND GETAWAY!



You choose...

New Hampshire Mountains OR Seacoast  
Stay LOCAL!



SECOND PRIZE: \$100 Gift Card to Tuscan Market



**\$50 Per Ticket**  
**ONLY 100 Tickets To Be Sold!**

*Prize limited to \$1,500 toward the hotel package.*

**Have you bought your ticket to PARADISE???**

**A LUXURY Weekend Getaway could be yours....**

Enjoy luxury accommodations, amenities such as spa treatments, golf or skiing. Your travel dates are on your schedule when they are convenient for you. **It's \$1500.00 value!**

We have selected two of the PREMIER vacation properties in New Hampshire in an effort to give our "local" hospitality industry a boost! **Wentworth by the Sea or The Mount Washington Hotel**

The funds raised from this raffle will go directly to support our local association's bottom line. We can really use your help this season.

We're only selling 100 tickets, so your chances of winning are HIGH!

**Contact Lisa at [info@snhhbra.com](mailto:info@snhhbra.com) to purchase, credit cards and checks are welcome.**

## Q4'20 Claim Deadline: Friday, February 26, 2021

Claim for Residential Jobs Completed October 1 through December 31, 2020.

This is the **LAST CHANCE** to claim for 2020. Please claim for any/all residential jobs that were completed in 2020 at this time. [Click here!](#)

No 2020 claims can be processed after the Q4'20 claiming period.

### WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?

**NH**  
HomeBuilders  
ASSOCIATION

Free Member Benefit of NHHBA  
[www.NHHBArebates.com](http://www.NHHBArebates.com)

If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE  
PER BUILDER / REMODELER  
COMPANY WHO  
PARTICIPATED IN 2019 WAS:

**\$1,472.55**



Website: [www.HBArebates.com](http://www.HBArebates.com) | Phone: 866-849-8400  
Email: [info@HBArebates.com](mailto:info@HBArebates.com) | Facebook: [/MemberRebateProgram](#)



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